



TOPIC: University of Maryland, Baltimore: Dental Student Clinics Management Contract

COMMITTEE: Finance

DATE OF COMMITTEE MEETING: March 17, 2011

SUMMARY: The University of Maryland, Baltimore (UMB) requests approval to award a Contract to U.M. FDSP Associates, P.A. for the day to day operations of the student dental clinics at the Dental School at UMB. Daily operations include activities such as providing non-faculty support, scheduling patient visits, collecting fees charged to patients for services provided at the clinic and providing materials for the operations. This contract comes at the direction of the USM Board of Regents specifically for this purpose since the inception of U. M. FDSP, P.A. in 1985.

The estimated dollar value for the coming contract year that begins June 1, 2011 is \$8,742,000. This is a one year contract with four one year renewal options. Each renewal option will be brought to the Board for approval consistent with policy. This request for approval is made pursuant to University System of Maryland Procurement Policies and Procedures: Section VII.C.2 for procurements exceeding \$5 million.

ALTERNATIVE(S): Alternatives have not been explored since FDSP was organized as a tax exempt Maryland Corporation in order to implement a Faculty Dental Service Plan approved by the USM Board of Regents. It is not likely that a for profit commercial entity could perform these required services more economically since FDSP receives no compensation other than transfer of funds from the University to support FDSP's direct costs. The contract will not exceed revenues generated by the operation of the dental clinics.

FISCAL IMPACT: This contract provides a positive fiscal impact in that FDSP receives no compensation other than reimbursement for personnel expenses and reasonable out-of-pocket expenses that are documented in periodic statements of income and expense provided to the Dental School.

CHANCELLOR'S RECOMMENDATION: That the Finance Committee recommend that the Board of Regents approve a one year contract award to U.M. FDSP Associates, P.A. for the purpose of managing the student dental clinics at the UMB Dental School as described above. Board approval will be requested consistent with policy prior to the execution of any of the renewal options.

COMMITTEE RECOMMENDATION:

DATE:

BOARD ACTION:

DATE:

SUBMITTED BY: Joseph F. Vivona (301) 445-1923
