

SALISBURY UNIVERSITY

Annual Report on Intercollegiate Athletics: AY 2010 – 2011

March 2012



**Prepared by the Director of Athletics; the Office of University Analysis, Reporting, &
Assessment; and the Associate Budget Officer**

SALISBURY UNIVERSITY
Annual Report on Intercollegiate Athletics
Academic Year 2010-2011

A. Statement from President Dudley-Eshbach:

1. *NCAA Classification.*

Salisbury University is a member of the NCAA Division III in all varsity sports. The athletics program belongs to the Capital Athletic Conference, the Eastern College Athletics Conference, the Mason/Dixon Conference, and the Empire 8 Athletic Conference in the various 21 sports offered.

2. *What is the role of intercollegiate athletics at your institution?*

Salisbury University places the foremost emphasis on the overall quality of the educational experience. Consequently, the athletics program affirms academics as the highest priority in the life of student-athletes. In so doing, we seek to strengthen the integration of athletic program objectives with academic and developmental objectives.

Recognizing that students have needs and interests that transcend the scope of academic life, the University is committed to providing an intercollegiate athletics program consistent with those needs and interests. Recognizing further the positive impact of participation in athletics on individual development and consistent with the University's mission, the athletics program seeks to foster attitudes of integrity and fairness, respect for others, and dedication to goals.

Institutional control over athletics is congruent with University purposes and functions. Although the athletics program provides outstanding developmental opportunities for student-athletes, service to the entire campus community, including the student body, student participants, faculty, staff, alumni, families, and special friends endures as a primary program objective.

3. *How do you assess the success of your ICA program in fulfilling its role?*

The Vice President of Student Affairs and the Director of Athletics assess the success of the intercollegiate athletics program annually. One of the primary sources of this evaluation is gleaned through the institutional Performance Management Process (PMP). Upon reviewing the PMP evaluation forms, the Director of Athletics, in conjunction with staff members and the Vice President of Student Affairs, determine the success of the previous year's goals for the program. Concurrently, and utilizing a collegial approach, goals are established for the upcoming year. In addition, through athletic department staff meetings, a myriad of issues are addressed and evaluated. When areas for improvement are identified, there is a collaborative effort between staff and administration to address important issues. Over the years, the staff has worked concertedly to contend with issues pertaining to facilities management, staffing, sportsmanship, citizenship, drug/alcohol use, and hazing.

All student-athletes complete an end-of-season evaluation relative to their experience in the athletics program over the previous season, which are reviewed subsequently by the head coach and the Director of Athletics. These assessments provide the Director of Athletics and the coaching staff one tool by which to determine, from the student-athletes' perspectives, the strengths and weaknesses of the athletics program. If consistent areas of concern are identified, the Director of Athletics and the staff develop strategies by which to improve. We also assess our program in comparison to our competition within the conference and nation. Two of the measures we have used for this purpose are the conference all-sports award and the national NACDA Director's Cup. Finally, every five years an institutional committee completes the NCAA self-study of the entire athletics program. Our most recent self-study was completed in 2011.

4. *To whom does the director of intercollegiate athletics report and why?*

The Director of Athletics reports to the Vice President of Student Affairs. The intercollegiate athletics program is vital to the educational support initiatives of the University, and as such, reports to an executive officer of the University. It is considered of equal educational importance to the other programs housed within our student affairs division.

5. *What are your expectations for the director of intercollegiate athletics and the coaching staff? How well are those expectations being fulfilled?*

It is our expectation that members of our athletics staff serve as professional, first-class, educational representatives of our institution and athletics program. Furthermore, we expect they will successfully fulfill all of the duties as outlined in their job descriptions. The Director of Athletics is responsible for the day-to-day supervision of the athletics program, which includes personnel management, policies and planning, rules compliance, and budget management. The coaching staff is responsible for recruiting, teaching, day-to-day oversight of their program(s), rules compliance, and overall educational development of student-athletes. The athletics staff continues to meet our expectations with distinction.

6. *Who has voting authority at NCAA meetings? If the president is not present and does not vote in person, what safeguards exist to assure that the president's views are accurately represented?*

The Director of Athletics or the Vice President of Student Affairs represents Salisbury University at the NCAA convention, exercising voting privileges on behalf of the institution. Prior to the convention and with a spirit spawned through shared governance, the Director discusses the issues with the University Administration, athletics department staff, and the student-athlete advisory committee. The president remains the supreme authority regarding the University's position on NCAA issues and is regularly consulted and apprised of the issues.

7. *Please describe any special concerns, issues, or problems related to your institution's intercollegiate athletics program over the reporting period. Please include special actions taken. Additions or deletions of particular sports, changes in conference or division, NCAA investigations, and NCAA infractions must be included in this section. Also, please*

feel free to provide editorial comments on the data submitted in this report, as you deem appropriate.

Given the growth of enrollment and sports opportunities at Salisbury University over the past twenty years, there remains a critical and continuing need to increase the amount of indoor athletic, physical education, and recreational space. As identified in several previous reports and by our facilities master plan consultants, the current Maggs Physical Activities Center is no longer capable of fully accommodating the needs of University students. Maggs Physical Activities Center opened its doors in 1977 when Salisbury University enrolled 4,299 students. By fall 2009, enrollment increased to 8,397 with 7,747 undergraduate students. Although the building was designed with growth in mind, its academic and athletic maximum service capacity was intended for a student enrollment of approximately 5,000. Since the same physical activities spaces are utilized for athletics, physical education, and recreation, the demand on, usage, and wear and tear of these facilities have been and continue to be greatly accelerated. With design capacity exceeded by over 45%, a factor which poses increasing safety concerns, there is growing deterioration of existing athletics and physical education facilities that warrant expedited capital improvement funding.

As a result of the increasing stress on Maggs Physical Activities Center, the Salisbury University Foundation purchased a local Fitness and Racquetball facility adjacent to East Campus in the summer of 2008. This is a 15,034 square foot fitness facility. While the facility does not serve an athletics function, it has been a tremendous asset for our recreational student. Maggs Physical Activities Center continues to be highly utilized and the new facility has expanded fitness opportunities for our general students, particularly those who live in close proximity to the new fitness center.

In addition to the deficiencies of indoor athletic space, the program has continued to lag behind with our outdoor facilities. Namely, this includes an inadequate stadium and non-existent permanent bathroom facilities at other outdoor venues.

Prospective students are aware of facilities at their own high school and other universities. First impressions are important, particularly in a non-scholarship athletics environment, and the curb appeal and amenities have a critical impact on a prospective student-athlete and their ultimate decision of whether to matriculate at a given institution. Currently, our indoor and outdoor athletic facilities do not align themselves with the positive brand recognition we have established with other university facilities.

The hiring freeze due to state budget issues has hindered the filling of vacant positions within the athletics department. Existing staff has done an admirable job of making every effort to insure our students will receive a quality experience.

B. Admissions

Admission to Salisbury University is granted to those applicants whose academic qualifications give promise of success in college. The evaluation of an applicant's chances for academic success is the responsibility of the Admission's office, which considers, among other criteria, an applicant's high school (or college) academic record, leadership and extra-curricular activities, scores on standardized tests, an essay, and the recommendations of the high school principal or guidance counselors.

Typically, successful candidates for admission to Salisbury University will have demonstrated strong college potential by earning above average grades in a college preparatory academic program, scoring above the national average on the Scholastic Aptitude Test, and participating in extra-curricular activities.

No distinctions in the admissions process are made for or between student-athletes, nor are exceptions made in the offers of admission to student-athletes or any other student. When utilizing average SAT scores and high school GPA scores to compare entering freshmen by gender, the data reveal no statistically significant difference between those who participate in athletics and those who do not. Moreover, despite the additional demands of participating in intercollegiate sports, entering freshman student-athletes complete more credit hours, earn similar grades, and maintain a higher percentage in good-standing than do their freshman counterparts who choose not to participate in athletics.

Table B provides the admissions data by sport and gender for the fall 2008 cohort. The University does not have special admissions criteria that apply for student-athletes.

C. Graduation Rates

Tables C1, C2, and C3 describe the graduation rates by sport and gender for the 2002, 2003, and 2004 fall cohorts, respectively. The University does not have special admissions criteria that apply for student-athletes.

The graduation rates of Salisbury University students and student-athletes are a tribute to our outstanding academic success on multiple levels. Our students are among the best from across the country. In fact, SU has among the highest four, five, and six-year graduation rates of all the comprehensive universities in the entire University System. Perhaps most importantly, SU students have the fastest time-to-degree of any students in the USM. Finally, as significant as those statistics are, our student-athletes graduate at rates that exceed those of the entire student body.

D. Fiscal Matters

1. *Revenue by sources. Table D.1. is included*
2. *Expenditures (by sport and gender). Table D.2. is included*
3. *What was the athletic fee at your institution for FY 2009? FY 2010?*

The athletic fee was \$190 per semester for FY 2010 and \$224 for FY 2011

4. *What is the institution's policy and practice concerning the athletic fee? How is the fee set? To whom does it apply? Who is consulted in the setting of the fee? What benefits does the student get in return for paying the athletic fee?*

The fee is mandatory for all full-time undergraduate students all part-time and graduate students are charged a pro-rated fee based on credit hours taken.

Any requests for change in rate for the fee are included annually as a part of the University's Schedule of Tuition & Mandatory Fees presented to the USM. The Vice President of Student Affairs, Athletic Director, and the Budget Office review the fee on an annual basis and discuss the merits of any potential rate change.

The athletic fee is part of the cost structure that allows students access to athletic facilities (i.e., intramural fields, pool, nautilus and gym) and free admission to all of our regular season home athletic contests.

5. *What percentage of the mandatory fee total does the athletic fee represent for a full-time undergraduate student?*

For FY 2011, the fee represented 23% of the total mandatory fees for full-time students.

6. *What percentage of the intercollegiate athletics budget is funded by the student athletic fee?*

The fee is the funding source upon which the entire SU intercollegiate athletics program is structured.

7. *Fund balances (beginning and end-of-year).*

Beginning Fund Balance	\$1,103,444
Ending Fund Balance	\$1,400,400

TABLE B: ADMISSIONS INFORMATION, FALL 2010 COHORT
INSTITUTION: Salisbury University

	SPORT SEASON	NUMBER		HS GPA		COMBINED SAT MATH + VERBAL	
		REGULAR	SPECIAL	REGULAR	SPECIAL	REGULAR	SPECIAL
MEN							
ATHLETES:							
CROSS COUNTRY	FALL	7	n/a	3.75	n/a	1118	n/a
FOOTBALL	FALL	31	n/a	3.41	n/a	1092	n/a
SOCCER	FALL	8	n/a	3.81	n/a	1195	n/a
BASKETBALL	WINTER	1	n/a	*	n/a	*	n/a
INDOOR TRACK	WINTER	14	n/a	3.70	n/a	1121	n/a
SWIMMING	WINTER	4	n/a	*	n/a	*	n/a
BASEBALL	SPRING	4	n/a	*	n/a	*	n/a
LACROSSE	SPRING	9	n/a	3.24	n/a	1103	n/a
OUTDOOR TRACK	SPRING	14	n/a	3.70	n/a	1121	n/a
TENNIS	SPRING	4	n/a	*	n/a	*	n/a
FIRST-TIME FULL-TIME FRESHMEN - MALE ATHLETES		75	n/a	3.50	n/a	1114	n/a
ALL FIRST-TIME FULL-TIME FRESHMEN - MALES		477	n/a	3.51	n/a	1154	n/a
	SPORT SEASON	NUMBER		HS GPA		COMBINED SAT MATH + VERBAL	
		REGULAR	SPECIAL	REGULAR	SPECIAL	REGULAR	SPECIAL
WOMEN							
ATHLETES:							
CROSS COUNTRY	FALL	5	n/a	*	n/a	*	n/a
FIELD HOCKEY	FALL	6	n/a	3.61	n/a	1063	n/a
SOCCER	FALL	7	n/a	3.71	n/a	1096	n/a
VOLLEYBALL	FALL	3	n/a	*	n/a	*	n/a
BASKETBALL	WINTER	-	n/a	n/a	n/a	n/a	n/a
INDOOR TRACK	WINTER	10	n/a	3.71	n/a	1166	n/a
SWIMMING	WINTER	8	n/a	3.79	n/a	1128	n/a
LACROSSE	SPRING	5	n/a	*	n/a	*	n/a
OUTDOOR TRACK	SPRING	9	n/a	3.82	n/a	1163	n/a
SOFTBALL	SPRING	6	n/a	3.88	n/a	1105	n/a
TENNIS	SPRING	3	n/a	*	n/a	*	n/a
FIRST-TIME FULL-TIME FRESHMEN - FEMALE ATHLETES		55	n/a	3.73	n/a	1114	n/a
ALL FIRST-TIME FULL-TIME FRESHMEN - FEMALE		770	n/a	3.73	n/a	1126	n/a

NOTES:

Represents all first-time, full-time degree-seeking students enrolled in Fall 2010 who participated in a sport in Fall 2010, or Winter or Spring 2011 compared to all first-time students.

Salisbury University does not admit any students under "special circumstances".

First-time student athlete headcounts **by sport are duplicated**. Students playing in more than one sport are reported in both sports.

Total first-time student athlete headcounts **by gender are not duplicated**.

Combined SAT scores represent the combination of SAT MATH and SAT VERBAL scores. Because SU has a test-optional admission policy for students with a high school GPA of at least 3.5, not all students report SAT scores.

First-time student cohorts might not match historical records due to these Federally-defined exclusions: death or permanent disability, a call to active duty or withdrawal to serve in the armed forces, withdrawal to serve with a foreign aid service of the Federal government, or to serve on an official church mission. N=3 for the 2010 cohort.

SOURCE:

F10_BeginningSemester3withAthletes.sav

Table C1: Graduation Information, Fall 2004 Cohort
Salisbury University

MEN	Regular Admits					
	Sport Season	Number in Cohort	Number Who Graduated After			# who left in good standing
			4 years	5 years	6 years	
Athletes						
Cross Country	Fall	4	2	1	1	n/a
Football	Fall	29	7	9	2	2
Soccer	Fall	3	2	1		n/a
Basketball	Winter	3	1			1
Indoor Track	Winter	8	6	1		-
Swimming	Winter	4	3	1		n/a
Baseball	Spring	3	1	1		1
Lacrosse	Spring	12	6	5		-
Outdoor Track	Spring	8	6	1		-
Tennis	Spring	3	1			2
Men's Other	Misc.					
First-time Full-time Freshmen Male Athletes		65	27	19	3	5
All First-time Full-time Freshmen Men		445	148	116	25	56
WOMEN	Regular Admits					
	Sport Season	Number in Cohort	Number Who Graduated After			# who left in good standing
			4 years	5 years	6 years	
Athletes						
Cross Country	Fall	4	4			n/a
Field Hockey	Fall	6	4	1	1	n/a
Soccer	Fall	12	7	2		2
Volleyball	Fall	8	4	2		2
Basketball	Winter	4	4			n/a
Indoor Track	Winter	7	6	1		n/a
Swimming	Winter	3	2			1
Lacrosse	Spring	3	3			n/a
Softball	Spring	5	4			-
Outdoor Track	Spring	7	6	1		n/a
Tennis	Spring	2				1
Women's Other	Misc.					
First-time Full-time Freshmen Female Athletes		50	34	6	1	6
All First-time Full-time Freshmen Women		536	309	75	13	95

NOTES: **Salisbury University does not admit any students under "special circumstances".**
Freshmen athlete headcounts **by sport are duplicated**. Students playing in more than one sport are reported in both sports.

Total freshmen athlete headcounts **by gender are unduplicated**.

'Other' identifies students who dropped from a sport subsequent to the start of the season.

SOURCES: GRS2004_fromMHEC_athletes
GRS2004_fromMHEC_noncompleters

Table C2: Graduation Information, Fall 2002 Cohort
Salisbury University

MEN	Regular Admits					
	Sport Season	Number in Cohort	Number Who Graduated After			# who left in good standing
			4 years	5 years	6 years	
Athletes						
Cross Country	Fall	5	3	1	-	1
Football	Fall	48	7	14	3	12
Soccer	Fall	6	4	2	-	n/a
Basketball	Winter	4	-	1	-	2
Swimming	Winter	2	2	-	-	n/a
Baseball	Spring	6	3	3		n/a
Lacrosse	Spring	10	5	2	1	1
Outdoor Track	Spring	7	3	1	1	n/a
Tennis	Spring	2	2	-	-	n/a
Men's Other	Misc.	1	-	1	-	
First-time Full-time Freshmen Male Athletes		86	27	24	4	16
All First-time Full-time Freshmen Men		379	121	76	23	87
WOMEN	Regular Admits					
	Sport Season	Number in Cohort	Number Who Graduated After			# who left in good standing
			4 years	5 years	6 years	
Athletes						
Cross Country	Fall	3	3	-	-	-
Field Hockey	Fall	8	7	-	1	n/a
Soccer	Fall	11	6	3	-	2
Volleyball	Fall	2	2	-	-	n/a
Basketball	Winter	3	2	1	-	n/a
Swimming	Winter	5	5	-	-	n/a
Lacrosse	Spring	12	11	1	-	n/a
Softball	Spring	4	4	-	-	n/a
Outdoor Track	Spring	8	6	1	-	1
Tennis	Spring	1	1	-	-	n/a
Women's Other	Misc.	-	-	-	-	n/a
First-time Full-time Freshmen Female Athletes		53	43	6	1	3
All First-time Full-time Freshmen Women		529	296	95	15	91

NOTES: Salisbury University does not admit any students under "special circumstances".
 Freshmen athlete headcounts by sport are duplicated. Students playing in more than one sport are reported in both sports.
 Total freshmen athlete headcounts by gender are unduplicated.
 'Other' identifies students who dropped from a sport subsequent to the start of the season.

SOURCES: F02_cohort_athlete.sav
 F02_cohort_left.sav

Table C3: Graduation Information, Fall 2003 Cohort
Salisbury University

MEN	Regular Admits					
	Sport Season	Number in Cohort	Number Who Graduated After			# who left in good standing
			4 years	5 years	6 years	
Athletes						
Cross Country	Fall	3	-	1	-	2
Football	Fall	25	4	5	3	6
Soccer	Fall	6	3	2	-	1
Basketball	Winter	1	-	-	-	1
Indoor Track	Winter	1	-	1	-	n/a
Swimming	Winter	5	2	2	-	-
Baseball	Spring	8	6	-	-	2
Lacrosse	Spring	13	6	2	1	3
Outdoor Track	Spring	5	2	-	-	2
Tennis	Spring	-	-	-	-	n/a
Men's Other	Misc.	-				
First-time Full-time Freshmen Male Athletes		67	23	13	4	17
All First-time Full-time Freshmen Men		417	143	83	21	102
WOMEN	Regular Admits					
	Sport Season	Number in Cohort	Number Who Graduated After			# who left in good standing
			4 years	5 years	6 years	
Athletes						
Cross Country	Fall	1	1	-	-	n/a
Field Hockey	Fall	7	3	3	-	1
Soccer	Fall	7	5	1	-	-
Volleyball	Fall	4	1	-	-	3
Basketball	Winter	8	6	-	-	2
Swimming	Winter	5	4	-	-	-
Lacrosse	Spring	6	5	-	-	1
Softball	Spring	3	2	-	-	1
Outdoor Track	Spring	7	4	1	-	2
Tennis	Spring	3	3	-	-	n/a
Women's Other	Misc.	-				n/a
First-time Full-time Freshmen Female Athletes		51	34	5	-	10
All First-time Full-time Freshmen Women		533	291	78	12	120

NOTES: **Salisbury University does not admit any students under "special circumstances".**
 Freshmen athlete headcounts **by sport are duplicated**. Students playing in more than one sport are reported in both sports.
 Total freshmen athlete headcounts **by gender are unduplicated**.
 'Other' identifies students who dropped from a sport subsequent to the start of the season.

SOURCES: F03Cohort_GradRates.sav
 F03Cohort_GradRates_noncompleters.sav

TABLE D.1. REVENUE DETAIL			
INSTITUTION:	Salisbury University		
	FY 2010	FY 2011	% Change
REVENUE SOURCE			
STUDENT FEES	3,031,751	3,662,557	20.81%
REVENUE GENERATING SPORTS:			
BASKETBALL, MEN	1,020	1,000	-1.96%
FOOTBALL			
OTHER SPORTS:			
Women's Basketball		1,000	
Men's Lacrosse			
Gymnastics			
Other			
Gate Receipts/Guarantees	39,194	38,689	-1.29%
NCAA/CIAA DISTRIBUTION	22,702	99,128	336.65%
NCAA Final Four - Lacrosse			
ACC Other Income			
NORTH ATLANTIC CONFERENCE			
AMERICAN EAST CONFERENCE			
CONCESSIONS			
FACILITY RENTAL	9,398	12,165	29.44%
OUTSIDE SOURCES			
TRANSFERS			
OTHER (please explain)	161,745	54,088	-66.56%
REVENUE REDUCTIONS			
TOTAL	3,265,809	3,868,627	18.46%

TABLE D.2. EXPENDITURE DETAIL

INSTITUTION: Salisbury University			
	FY 2010	FY 2011	% Change
SPORT			
MEN'S SPORTS:			
BASEBALL	28,245	45,039	59.46%
BASKETBALL	29,552	34,389	16.37%
FOOTBALL	82,978	72,497	-12.63%
GOLF			
LACROSSE	36,012	47,895	33.00%
SOCCER	29,660	31,047	4.68%
SWIMMING			
TENNIS	10,979	11,669	6.28%
TRACK/CC			
WRESTLING			
TOTAL MEN'S SPORTS	217,426	242,536	11.55%
WOMEN'S SPORTS:			
BASKETBALL	25,579	28,851	12.79%
BOWLING			
CHEERLEADING			
FIELD HOCKEY	28,408	26,621	-6.29%
GYMNASTICS			
LACROSSE	23,515	27,484	16.88%
SOCCER	31,124	30,530	-1.91%
SOFTBALL	18,578	29,344	57.95%
SWIMMING			
TENNIS	10,334	10,087	-2.40%
TRACK/CC			
VOLLEYBALL	29,948	28,436	-5.05%
TOTAL WOMEN'S SPORTS	167,486	181,352	8.28%
COMBINED SPORTS:			
SWIMMING	25,531	24,727	-3.15%
TENNIS			
TRACK/CC	56,107	52,171	-7.01%
TOTAL COMBINED SPORTS	81,638	76,898	-5.81%
ADMINISTRATION/OTHER	2,258,337	2,314,299	2.48%
GRAND TOTAL	2,724,887	2,815,085	3.31%

General Information

1101 Camden Ave
 Salisbury, MD 21801-6860
 Phone: 410-543-6000

Number of Full-time Undergraduates: 7,100

Men: 3,081

Women: 4,019

Athletic Department Information

Director: Michael Vienna
 1101 CAMDEN AVE
 SALISBURY, MD 21801-6860

Reporting Year: 7/1/2010 - 6/30/2011

Reporting Official: Michael Vienna

Title: Director of Athletics & Recreation

Phone: 410-548-3503

Sanctioning Body: NCAA Division III (with football)

Athletics Participation

Varsity Teams	Number of participants as of the day of the first scheduled contest	
	Men's Teams	Women's Teams
Baseball	35	
Basketball	15	12
All Track Combined	114	64
Field Hockey		30
Football	118	
Lacrosse	48	29
Soccer	30	28
Softball		20
Swimming	17	21
Tennis	13	9
Volleyball		14
Total Participants Men's and Women's Teams	390	227
Unduplicated Count of Participants (Number of individuals who participated on at least one varsity team.)	285	178

Head Coaches - Men's Teams

Varsity Teams	Male Head Coaches				Female Head Coaches				Total Head Coaches
	Assigned to Team on a Full-Time Basis	Assigned to Team on a Part-Time Basis	Full-Time Institution Employee	Part-Time Institution Employee or Volunteer	Assigned to Team on a Full-Time Basis	Assigned to Team on a Part-Time Basis	Full-Time Institution Employee	Part-Time Institution Employee or Volunteer	
Baseball		1	1						1
Basketball		1	1						1
All Track Combined		1	1						1
Football	1		1						1
Lacrosse		1	1						1
Soccer		1	1						1
Swimming						1	1		1
Tennis		1	1						1
Coaching Position Totals	1	6	7	0	0	1	1	0	8

CAVEAT

Head Coaches - Women's Teams

Varsity Teams	Male Head Coaches				Female Head Coaches				Total Head Coaches
	Assigned to Team on a Full-Time Basis	Assigned to Team on a Part-Time Basis	Full-Time Institution Employee	Part-Time Institution Employee or Volunteer	Assigned to Team on a Full-Time Basis	Assigned to Team on a Part-Time Basis	Full-Time Institution Employee	Part-Time Institution Employee or Volunteer	
Basketball						1	1		1
All Track Combined		1	1						1
Field Hockey						1	1		1
Lacrosse		1	1						1
Soccer		1	1						1
Softball						1	1		1
Swimming						1	1		1
Tennis		1	1						1
Volleyball						1	1		1
Coaching Position Totals	0	4	4	0	0	5	5	0	9

CAVEAT

Head Coaches' Salaries

	Men's Teams	Women's Teams
Average Annual Institutional Salary per Head Coach	\$35,462	\$23,209
Number of Head Coaches Included in Average	8	9
Average Annual Institutional Salary per FTE	\$68,033	\$57,071
Number of FTEs Included in Average	4.17	3.66
CAVEAT		

Assistant Coaches - Men's Teams

Varsity Teams	Male Assistant Coaches				Female Assistant Coaches				Total Head Coaches
	Assigned to Team on a Full-Time Basis	Assigned to Team on a Part-Time Basis	Full-Time Institution Employee	Part-Time Institution Employee or Volunteer	Assigned to Team on a Full-Time Basis	Assigned to Team on a Part-Time Basis	Full-Time Institution Employee	Part-Time Institution Employee or Volunteer	
Baseball		4	1	3					4
Basketball		1		1					1
All Track Combined		6	1	5		1		1	7
Football	1	9	4	6					10
Lacrosse		9	1	8					9
Soccer		3		3					3
Swimming		1		1					1
Tennis		3		3					3
Coaching Position Totals	1	36	7	30	0	1	0	1	38
CAVEAT									

Assistant Coaches - Women's Teams

Varsity Teams	Male Assistant Coaches				Female Assistant Coaches				Total Head Coaches
	Assigned to Team on a Full-Time Basis	Assigned to Team on a Part-Time Basis	Full-Time Institution Employee	Part-Time Institution Employee or Volunteer	Assigned to Team on a Full-Time Basis	Assigned to Team on a Part-Time Basis	Full-Time Institution Employee	Part-Time Institution Employee or Volunteer	
Basketball						1		1	1
All Track Combined		6	1	5		1		1	7
Field Hockey						4		4	4
Lacrosse						2		2	2
Soccer		1		1		1		1	2
Softball		2	1	1		5		5	7
Swimming		1		1					1
Tennis		2		2					2
Volleyball						3		3	3
Coaching Position Totals	0	12	2	10	0	17	0	17	29

CAVEAT

Assistant Coaches' Salaries

	Men's Teams	Women's Teams
Average Annual Institutional Salary per Assistant Coach	\$7,332	\$4,512
Number of Assistant Coaches Included in Average	27	21
Average Annual Institutional Salary per FTE	\$15,310	\$10,401
Number of FTEs Included in Average	12.93	9.11

CAVEAT

Athletically Related Student Aid

	Men's Teams	Women's Teams	Total
Total	\$0	\$0	\$0
Ratio (percent)	0	0	100%

CAVEAT

Recruiting Expenses

	Men's Teams	Women's Teams	Total
Total	\$12,875	\$6,937	\$19,812

CAVEAT

Operating (Game-Day) Expenses by Team

Varsity Teams	Men's Teams			Women's Teams			Total Operating Expenses
	Participants	Operating Expenses per Participant	By Team	Participants	Operating Expenses per Participant	By Team	
Basketball	15	\$2,010	\$30,143	12	\$2,063	\$24,761	\$54,904
Football	118	\$717	\$84,652				\$84,652
Baseball	35	\$1,266	\$44,322				\$44,322
All Track Combined	114	\$296	\$33,707	64	\$340	\$21,733	\$55,440
Field Hockey				30	\$922	\$27,671	\$27,671
Lacrosse	48	\$1,581	\$75,908	29	\$1,046	\$30,342	\$106,250
Soccer	30	\$1,158	\$34,749	28	\$996	\$27,876	\$62,625
Softball				20	\$1,488	\$29,765	\$29,765
Swimming	17	\$638	\$10,852	21	\$517	\$10,853	\$21,705
Tennis	13	\$951	\$12,365	9	\$1,083	\$9,743	\$22,108
Volleyball				14	\$1,803	\$25,242	\$25,242
Total Operating Expenses Men's and Women's Teams	390		\$326,698	227		\$207,986	\$534,684

CAVEAT

Total Expenses by Team

Varsity Teams	Men's Teams	Women's Teams	Total
Basketball	\$105,479	\$95,153	\$200,632
Football	\$361,267		\$361,267
Total Expenses of all Sports, Except Football and Basketball, Combined	\$561,076	\$549,597	\$1,110,673
Total Expenses Men's and Women's Teams	\$1,027,822	\$644,750	\$1,672,572
Not Allocated by Gender/Sport			\$1,280,263
Grand Total Expenses			\$2,952,835

CAVEAT

Total Revenues by Team

Varsity Teams	Men's Teams	Women's Teams	Total
Basketball	\$107,179	\$105,587	\$212,766
Football	\$400,419		\$400,419
Total Revenues of all Sports, Except Football and Basketball, Combined	\$568,979	\$596,919	\$1,165,898
Total Revenues Men's and Women's Teams	\$1,076,577	\$702,506	\$1,779,083
Not Allocated by Gender/Sport			\$1,241,909
Grand Total for all Teams (includes by team and not allocated by gender/sport)			\$3,020,992

CAVEAT

Revenues and Expenses Summary

		Men's Teams	Women's Teams	Total
1	Total of Head Coaches' Salaries	\$283,696	\$208,881	\$492,577
2	Total of Assistant Coaches' Salaries	\$197,964	\$94,752	\$292,716
3	Total Salaries (Lines 1+2)	\$481,660	\$303,633	\$785,293
4	Athletically Related Student Aid	\$0	\$0	\$0
5	Recruiting Expenses	\$12,875	\$6,937	\$19,812
6	Operating (Game-Day) Expenses	\$326,698	\$207,986	\$534,684
7	Summary of Subset Expenses (Lines 3+4+5+6)	\$821,233	\$518,556	\$1,339,789
8	Total Expenses for Teams	\$1,027,822	\$644,750	\$1,672,572
9	Total Expenses for Teams Minus Subset Expenses (Line 8 - Line 7)	\$206,589	\$126,194	\$332,783
10	Not Allocated Expenses			\$1,280,263
11	Grand Total Expenses (Lines 8+10)			\$2,952,835
12	Total Revenues for Teams	\$1,076,577	\$702,506	\$1,779,083
13	Not Allocated Revenues			\$1,241,909
14	Grand Total Revenues (Lines 12+13)			\$3,020,992
15	Total Revenues for Teams minus Total Expenses for Teams (Line 12-Line 8)	\$48,755	\$57,756	\$106,511
16	Grand Total Revenues Minus Grand Total Expenses (Line 14- Line 11)			\$68,157