University of Maryland at College Park

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Annual Report to the Board of Regents on Intercollegiate Athletics for Academic Year 2010-11

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May 1, 2012

A. STATEMENT FROM THE INSTITUTIONAL PRESIDENT

What is your institution's NCAA Classification?

The University of Maryland at College Park is a Division I-A institution and became a Charter member of the Atlantic Coast Conference (ACC) in 1953. Twentyfour of Maryland's 27 varsity teams compete in the ACC. Women's Competitive Cheerleading competes in National Collegiate Acrobatics & Tumbling Association events, Women's Gymnastics competes in the East Atlantic Gymnastics League and Women's Water Polo competes in the College Water Polo Association, Southern Division, because these sports are not sponsored by many ACC institutions.

What is the role of intercollegiate athletics at your institution?

At the University of Maryland at College Park, intercollegiate athletics is an integral part of campus life. Participation in intercollegiate athletics (ICA) provides an opportunity for students with athletic ability to enhance their physical skills and to develop the important personal attributes of discipline, leadership, teamwork and sportsmanship. The athletics program serves an important focal point for the development of institutional loyalty and "esprit de corps" among students, faculty, staff, alumni, and friends of the university. It also serves as a public platform from which the institution can educate the public regarding the academic achievements of the University.

How do you assess the success of your ICA program in fulfilling its role?

The Athletics Director is accountable for the year-end results of annual goals identified via the institution's Performance Review and Development (PRD) process -- a detailed performance assessment tool designed to provide a level of specificity and accountability for University staff, including the Director of Athletics, coaches, and other ICA staff. The President and Athletics Director track the program's progress towards these goals during their bi-weekly meetings and review year-end results at the end of each fiscal year, as well as at the mid-year review.

The University of Maryland believes that collaborative review of ICA best ensures a program of integrity of which the campus can be proud. The University Athletic Council is the primary body that advises the President on specific matters relating to intercollegiate athletics and is comprised of elected and appointed faculty and staff, as well as general students and student-athletes. It is responsible for formulation and recommendation of policy matters affecting intercollegiate athletics and for monitoring the implementation of such policy by the intercollegiate athletics program. The Council, on behalf of the President, provides faculty input and participation in intercollegiate athletics as required by the Atlantic Coast Conference (ACC), National Collegiate Athletic Association (NCAA) and the University of Maryland. The Council does not execute policy, but influences policy development and administration. Moreover, several additional constituencies play roles in ICA policy-making, depending upon the nature of the specific issue/topic: the Academic Support and Career Development (ASCDU) Oversight Committee, which is chaired by an academic dean; the Compliance Committee of the Whole (COW), which is comprised of multiple University staff, the Faculty Athletics Representative and athletics department staff; the Student-Athlete Advisory Council (SAAC); the University Senate; the Faculty Athletics Representative (FAR); the President's Legal Office; the Board of Visitors; the Board of Regents; and the State of Maryland Attorney General Office.

To whom does the Athletics Director report and why?

The Director of Athletics reports directly to the President of the University of Maryland. This promotes direct, two-way communication about strategy, opportunities and risks associated with operating the Intercollegiate Athletics Department and its related enterprises. It ensures that the welfare of the University's student-athletes is considered at the highest level in the University, and that expectations with regard to NCAA and other regulatory compliance requirements are set from the top of the organization. The President and Director of Athletics meet one-on-one, every two weeks to discuss key athletics-related issues. The Director of Athletics uses these opportunities to seek the input of the President and to keep him apprised of major initiatives and potential issues, as appropriate. In addition, the Director of Athletics and the President routinely communicate via phone and email regarding the status of current ICA topics of particular importance to best ensure that the President is kept up-to-date on matters of importance.

What are the expectations for the AD and coaching staff?

Foremost, the University expects that institutional control is of the highest priority for all members of the athletic department and these values are reinforced regularly. The University also expects its Athletics Director to provide strong and active leadership for Maryland's comprehensive athletics program. In this regard, the Director of Athletics is provided appropriate and necessary latitude in the development and execution of strategies designed to achieve the goals agreed upon between the Director and the President.

The Department of Intercollegiate Athletics is expected to maintain the same standard of excellence and integrity that exists within the University's teaching, research and service programs. Athletic department personnel, especially coaches, are expected to serve as educators, role models, and mentors for student athletes, while demonstrating character, integrity and respect for others. They are also expected to respond to any misconduct of student athletes in a way that reinforces these values and ensures that we are sending a clear message to athletes that proper academic and social conduct is required to represent the University of Maryland. Each of these expectations is clearly delineated in the annual PRDs for coaches. Moreover, department personnel are encouraged to take an active role in the University, including its governance bodies, just as academic and administrative personnel take an active role in the governance and oversight of the athletic program through service on the University's Athletic Council.

Inherent in the University of Maryland's philosophy on intercollegiate athletics is the expectation that the Department will strive for success in competition and to develop the financial resources to support a broad range of varsity programs for both men and women. However, the legitimate desire to win and the importance of an adequate resource base will never be allowed to compromise the academic standards and operating integrity of the Department. Therefore, one of the primary measures of the Department's success will be its ability to attract and retain students with the potential to succeed both academically and athletically, and whose careers after graduation will be a tribute to them and to Maryland.

Lastly, the Department is expected to achieve excellence in all of these areas while operating with fiscal responsibility.

How well are the expectations for the AD and coaching staff being fulfilled?

Overall, the 2010-11 academic year was a productive one for Maryland Athletics on the field and in the classroom.

Competitive Excellence

Maryland finished ranked 17th nationally (out of 326 Division I institutions, top-10%) in the final 2010-11 Director's Cup standings, posting 858 points in the listing which measures the best overall collegiate athletics programs in the nation for competitive excellence. The Terps have ranked among the Top 10% of all Division I institutions for seven of the past nine years and in the top 15% for 15 consecutive years.

Men's Basketball (19-14, 7-9 ACC) won 19 games for the 15th-consecutive season. Sophomore Jordan Williams was selected to the All-ACC first team and Freshman Terrell Stoglin was named to the All-Freshman team. After 22 years as the Head Coach, Gary Williams retired.

Field Hockey (23-1, 5-0 ACC) defeated conference rival North Carolina in the National Championship game to bring home the program's 7th National Championship. Additionally, the program captured the ACC Regular Season and Tournament Championship. Katie O'Donnell (senior) was honored with the Honda Award as the national player of the year while also being named ACC Offensive Player of the Year for a fourth-consecutive season. Head Coach Missy Meharg was named National Coach of the Year.

Men's Soccer (19-3-1, 6-1-1 ACC) advanced to the Elite 8 of the NCAA Tournament. It was the 9th straight season in which the Terps at least advanced to the

Sweet Sixteen. The team captured the ACC Men's Soccer Championship by defeating North Carolina. Goalie Zac MacMath was named the ACC Men's Soccer Championship most valuable player.

Men's Lacrosse (13-5, 1-2 ACC) advanced to the NCAA national championship game before losing 9-7 to Virginia. Won the ACC Championship with an 11-9 victory over Duke. Brett Schmidt was named the ACC Men's Lacrosse Scholar Athlete of the Year.

Women's Lacrosse (21-1, 5-0 ACC) advanced to the NCAA National Championship game losing to Northwestern. Won their third-consecutive ACC Championship. A league best six student athletes were named to the All-Atlantic Coast Conference team. Laura Merrifield was named the ACC Women's Lacrosse Scholar Athlete of the Year.

Wrestling (16-4, 4-1 ACC) finished 18th at the NCAA Championship and won the ACC Wrestling Championship. Josh Asper, Mike Letts and Spencer Myers earned NCAA All-American honors. Mike Letts was named the 2011 ACC Wrestling Championship Most Outstanding Wrestler.

Women's Soccer (18-2-3, 7-2-1) captured the programs first number-one seed in the NCAA Championship and advanced to the Second Round. The program advanced to the ACC Championship title game before dropping a shootout to Wake Forest. The programs .848 winning percentage was the highest in the programs history. Caitlin McDowell was named the ACC Women's Soccer Scholar Athlete of the Year.

Football (9-4, 5-3) defeated East Carolina to win the Military Bowl. Head Coach Ralph Friedgen was named ACC Coach of the Year. Quarterback Danny O'Brien was named ACC Freshman of the Year. Six Terps were named to the All-ACC team.

Men's Tennis (13-13, 3-8) finished the season ranked #39 and was selected to the program's first NCAA Championship. The Terps advanced to the second round before losing to Duke.

Women's Basketball (24-8, 9-5) advanced to the NCAA Championship second round. Alyssa Thomas was named the ACC Freshman of the Year and Lynetta Kizer was named to the All-ACC team.

Academic Integrity

In the classroom, Maryland's NCAA federal graduation rate for student-athletes was 75% and the graduation success rate was 82%. Maryland's overall federal graduation rate compares favorably to its ACC and national peer, public institutions, ranking first among the eight ACC public institutions.

In addition, the athletics program had 437 University of Maryland athletes achieve university honor roll status (3.0 GPA in fall or spring semester). Maryland had 280 ACC All-Academic Athletes (3.0 GPA for entire academic year), its highest total of all-time, ranking second among ACC public institutions. Three Terps were named ACC Weaver-James-Corrigan Postgraduate Scholarship Award recipients: Kathleen Gallagher (Women's Lacrosse), Greg Kelsey (Men's Cross Country) and Alicia Morawski (Field Hockey).

Fiscal Integrity

Athletics fundraising in 2010-11 totaled \$13,653,621 (using CASE counting standards). The Terrapin Club (Maryland Athletics annual fund for scholarships) recorded a total of \$7.65 million in annual gifts. The Terrapin Club support in 2010-11 did not fully cover the departmental annual scholarship bill of \$9.8 million. As a result of the shortfall structural changes are underway within the Terrapin Club and on its volunteer board in an effort to significantly increase the amount of financial support to a level equal to or greater than the annual departmental scholarship bill.

Rules Compliance

No major rules violations occurred during FY11. Two secondary violations of note were self-reported to the NCAA. The football program was restricted to 17.5 hours of countable activities each week during the 2011 season as opposed to the NCAA allowable 20 hours per week. It had been discovered internally that the football program had gone over the allowable time each week during the 2010 season. The standard penalty for this secondary infraction is 2-for-1 – essentially, the team had gone over the allowable limits by one hour and 15 minutes each week during 2010 and thus was penalized two hours and 30 minutes each week in 2011. The other notable secondary violation that was reported during FY11 involved the men's basketball program. It was discovered that the former director of men's basketball operations had been involved in scouting activities of opponents on a limited basis in previous years at the time, this was not permissible by NCAA regulations. The rule has since changed, which now makes it permissible for such staff members to participate in scouting activities. Both violations were self-reported to the NCAA with no further penalties or action required. Maryland continues its strong commitment to rules education and vigilant compliance with NCAA and ACC rules.

Who has voting authority at NCAA meetings?

The President and the Faculty Athletics Representative share voting authority at NCAA meetings. However, the position of the institution is developed collaboratively among the President, the Athletics Director, the Faculty Athletics Representative, and the Athletic Council, with the President having ultimate authority to determine the position of the institution.

Any special concerns, issues or problems related to your institution's intercollegiate athletic program during the reporting period? Additional editorial comments?

We continue to face significant financial challenges. As a result, our financial support per student athlete ranks 12th out of 12 in the ACC.

Maryland Athletics initiatives generated a total of approximately \$16.8 million in FY11 for the University and City of College Park: \$9.8 million in tuition, fees, room and board for athletics scholarships; \$2.22 million in Facility Management fees; \$1.6 million in food concessions sales; \$1.4 million in University overhead; \$392,527 in parking revenue; \$613,409 in University, Prince Georges County, State and Park police fees; \$417,053 in City of College Park ticket taxes; and \$345,724 in licensing rights revenue.

Our overall commitment to quality is, and must remain, very strong to meet the needs of our student-athletes and the expectations of excellence of our alumni and other fans.

B. ADMISSIONS

Admissions information for the Fall 2010 Cohort is provided in Table B.

C. GRADUATION RATES

Graduation rate information for the 2003, 2004 and 2005 Cohorts is provided in **Tables C1**, **C2**, and **C3**, respectively.

D. FISCAL MATTERS

Revenues and expenditures for FY10 and FY11 are included as **Tables D1** and **D2**, attached.

The student athletic fee for full-time undergraduates was \$394 in FY10 and remained flat for FY11. The full fee represented 19.0% of the athletics department budget (\$10,611,501 of \$55,978,121) in FY11.

The institution's policy concerning the student athletic fee is similar to all mandatory fees: the athletics program is self-supporting, which means the program must be financed by fees for services and all other revenues generated by the athletics department. The student fee is exchanged for the seating benefits students receive through their access to tickets to sporting events: 10,000 student football tickets and 4,000 student basketball tickets are provided to each home contest. These are in addition to access to all of the other home competitions for the other 25 varsity sports teams.

The student athletic fee is established through the University budget process. All mandatory fees are approved by the Regents. All mandatory fee requests are

presented each year by the affected program director, in this case the Director of Athletics or his designee, to a Student Fee Review Committee that advises the campus Finance Committee and President on the appropriateness of the requested fee. The Committee is appointed by the President, is chaired by the Vice President for Administrative Affairs, and is populated by 14 persons, including four students, with the balance being faculty and administrative staff. The President submits the fee changes to the Regents for action. This process is universal and applies to every program seeking student fee support of its operations and amortization of its capital debt.

ICA ended with a fund balance of \$1,010,155 in FY10 which was held in the UMCP Foundation and transferred to the ICA budget in FY11. In FY11, the ICA budget finished with a shortfall of \$1.245 million mainly due to the default of a major gift pledge payment due in FY11. The university transferred funds from non-state auxiliary funds to cover the shortfall.

In July of 2011, the President's Commission on Intercollegiate Athletics was appointed by Dr. Loh to review the finances and operations of ICA and make recommendations to secure greater excellence in academics and athletics as well as to secure financial sustainability. The Commission's report was issued in November, 2011. Among its recommendations was to reduce ICA expenses by reducing the number of teams supported by the department. The commission recommended the elimination of six programs consisting of 8 teams. At the request of the Director of Athletics, the programs identified have been given a fundraising goal designed to ensure long term viability, not just short-term survival, with a significant milestone of June 30, 2012, in order for the programs to continue. Any program that does not raise the required funds will be discontinued as of July 1, 2012.

E. GENDER EQUITY

The Department of Education has changed the format of the Equity in Athletics Disclosure Act (EADA) Report for FY09. The information previously contained in Tables 1-10 is now required to be provided as shown in **Appendix 1**.

Maryland has consistently been considered a model athletics program with regard to Title IX compliance. Maryland is a leader nationally in its support for and expansion of women's athletics.

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TABLE B: ADMISSIONS INFORMATION - FALL 2010 COHORT

UNIVERSITY OF MARYLAND AT COLLEGE PARK

	Num	ber ¹	HS (GPA ²	COMBIN	SINED SAT	
	Regular	Special	Regular	Special	Regular	Special	
Male Athletes							
Baseball	6	*	3.7	*	1,170	*	
Basketball	*	*	*	*	*	*	
Football	8	8	3.2	2.6	1,003	880	
Golf	*	*	*	*	*	*	
_acrosse	11		3.4		1,147		
Soccer	*	*	*	*	*	*	
Swimming	7		3.7		1,216		
Tennis	*	*	*	*	*	*	
Cross Country	*	*	*	*	*	*	
ndoor Track	*	*	*	*	*	*	
Wrestling	*	*	*	*	*	*	
All First-Time, Full-Time Freshman Men	2050	17	4.0	2.7	1313	928	
Female Athletes							
Basketball	*	*	*	*	*	*	
Competitive Cheerleading	10		3.6		1,074		
Field Hockey	*	*	*	*	*	*	
Gymnastics	*	*	*	*	*	*	
_acrosse	7		3.7		1,090		
Soccer	*	*	*	*	*	*	
Softball	*	*	*	*	*	*	
Swimming	7		3.8		1,154		
Tennis	*	*	*	*	*	*	
Track/CC	*	*	*	*	*	*	
Volleyball	*	*	*	*	*	*	
Water Polo	*	*	*	*	*	*	
All First-Time, Full-Time	1838	17	4.0	3.1	1254	905	

' Reflects all first-time, full-time freshman grant-in-aid student-athletes as of the first day of classes for the fall semester.

⁴ Reflects overall high school GPA, not NCAA CORE GPA.

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GRADUATION INFORMATION - FALL 2003 COHORT

UNIVERSITY OF MARYLAND AT COLLEGE PARK

			Regular Ad	mits				Special Adm	its	
	Number in	Numbe	er Who Gradu	ated After	Number Who Left	Number in	Number	Who Gradua	ted After	Number Who
	Cohort	4 Years	5 Years	6 Years	in Good Standing+	Cohort	4 Years	5 Years	6 Years	Left in Good Standing+
Male Athletes										
Baseball	6	2	4	4	2	0	0	0	0	0
Basketball	*	*	*	*	*	*	*	*	*	*
Football	*	*	*	*	*	12	2	5	6	5
Golf	*	*	*	*	*	0	0	0	0	0
Lacrosse	10	1	9	9	0	*	*	*	*	*
Soccer	*	*	*	*	*	0	0	0	0	0
Swimming	*	*	*	*	*	0	0	0	0	0
Tennis	*	*	*	*	*	0	0	0	0	0
Track/CC	*	*	*	*	*	0	0	0	0	0
Wrestling	*	*	*	*	*	*	*	*	*	*
All First-Time, Full-Time	4070	4450	4540	4500		07	•	40	40	
Freshman Men	1978	1150	1548	1599		37	8	16	18	
Female Athletes										
Basketball	*	*	*	*	*	*	*	*	*	*
Competitive Cheerleading	0	0	0	0	0	0	0	0	0	0
Field Hockey	*	*	*	*	*	0	0	0	0	0
Golf	*	*	*	*	*	0	0	0	0	0
Gymnastics	*	*	*	*	*	0	0	0	0	0
Lacrosse	5	3	4	4	1	*	*	*	*	*
Soccer	*	*	*	*	*	*	*	*	*	*
Softball	*	*	*	*	*	0	0	0	0	0
Swimming	8	6	7	7	1	0	0	0	0	0
Tennis	*	*	*	*	*	*	*	*	*	*
Track/CC	6	4	4	5	1	0	0	0	0	0
Volleyball	*	*	*	*	*	*	*	*	*	*
Water Polo	0	0	0	0	0	0	0	0	0	0
All First-Time, Full-Time	0010	4075	4040	4070			-		45	-
Freshman Women	2010	1375	1648	1676		21	7	14	15	

1 Reflects grant-in-aid student-athletes only.

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Please note that the classification of 'left in good standing' is not tracked for the overall campus population.

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GRADUATION INFORMATION - FALL 2004 COHORT

UNIVERSITY OF MARYLAND AT COLLEGE PARK

			Regular Ad	mits		Γ	Special Admits				
	Number in	Numbe	r Who Gradu	ated After	Number Who Left	ľ	Number in	Number	Who Gradua	ted After	Number Who
	Cohort	4 Years	5 Years	6 Years	in Good Standing+		Cohort	4 Years	5 Years	6 Years	Left in Good Standing+
Male Athletes											
Baseball	6	2	4	4	2		*	*	*	*	*
Basketball	*	*	*	*	*		*	*	*	*	*
Football	9	6	8	8	1		8	3	4	4	4
Golf	*	*	*	*	*		0	0	0	0	0
Lacrosse	12	2	10	10	2		*	*	*	*	*
Soccer	7	3	3	3	4		0	0	0	0	0
Swimming	*	*	*	*	*		0	0	0	0	0
Tennis	*	*	*	*	*		0	0	0	0	0
Track/CC	*	*	*	*	*		0	0	0	0	0
Wrestling	*	*	*	*	*		0	0	0	0	0
All First-Time, Full-Time								-	-		
Freshman Men	2097	1168	1600	1650			22	5	9	10	
Female Athletes						-					
Basketball	*	*	*	*	*	ŀ	*	*	*	*	*
Competitive Cheerleading	17	14	15	15	2	ŀ	0	0	0	0	0
Field Hockey	*	*	*	*	*	ŀ	0	0	0	0	0
Golf	*	*	*	*	*	ŀ	0	0	0	0	0
Gymnastics	*	*	*	*	*	F	0	0	0	0	0
Lacrosse	*	*	*	*	*	F	*	*	*	*	*
Soccer	*	*	*	*	*	ľ	*	*	*	*	*
Softball	*	*	*	*	*	ľ	*	*	*	*	*
Swimming	7	3	5	5	2	ľ	*	*	*	*	*
Tennis	*	*	*	*	*	ľ	0	0	0	0	0
Track/CC	6	5	6	6	0	ľ	0	0	0	0	0
Volleyball	*	*	*	*	*	ľ	0	0	0	0	0
Water Polo	*	*	*	*	*	ľ	0	0	0	0	0
All First-Time, Full-Time Freshman Women	2036	1427	1690	1728			19	7	11	12	

1 Reflects grant-in-aid student-athletes only.

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Please note that the classification of 'left in good standing' is not tracked for the overall campus population.

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GRADUATION INFORMATION - FALL 2005 COHORT

UNIVERSITY OF MARYLAND AT COLLEGE PARK

		Regular Admits						Special Admits					
	Number in	Numbe	r Who Gradu	lated After	Number Who		Number in	Number	Who Gradua	ted After	Number Who		
	Cohort	4 Years	5 Years	6 Years	Left in Good Standing+		Cohort	4 Years	5 Years	6 Years	Left in Good Standing+		
Male Athletes						1							
Baseball	7	2	5	5	2	I	*	*	*	*	*		
Basketball	*	*	*	*	*	Ι	*	*	*	*	*		
Football	9	3	5	6	3	I	12	2	4	7	3		
Golf	*	*	*	*	*	I	*	*	*	*	*		
Lacrosse	7	4	5	5	2	Ι	*	*	*	*	*		
Soccer	7	1	3	3	4	I	*	*	*	*	*		
Swimming	*	*	*	*	*	ľ	*	*	*	*	*		
Tennis	*	*	*	*	*	I	*	*	*	*	*		
Track/CC	7	3	4	5		Ι	*	*	*	*	*		
Wrestling	*	*	*	*	*	ľ	*	*	*	*	*		
All First-Time, Full-Time Freshman Men	2087	1269	1600	1648			24	4	10	13			
Female Athletes						ł							
Basketball	*	*	*	*	*	ł	*	*	*	*	*		
Competitive Cheerleading	9	7	8	8		ł	*	*	*	*	*		
Field Hockey	*	*	*	*	*	ł	*	*	*	*	*		
Golf	*	*	*	*	*	ł	*	*	*	*	*		
Gymnastics	*	*	*	*	*	ł	*	*	*	*	*		
Lacrosse	10	5	6	6	3	ł							
Soccer	*	*	*	*	*	ł	*	*	*	*	*		
Softball	*	*	*	*	*	t	*	*	*	*	*		
Swimming	*	*	*	*	*	†	*	*	*	*	*		
Tennis						1							
Track/CC	*	*	*	*	*	1	*	*	*	*	*		
Volleyball	*	*	*	*	*	1	*	*	*	*	*		
Water Polo	6	3	5	5	1	1							
All First-Time, Full-Time Freshman Women	2071	1491	1735	1761		İ	10	5	8	8			

1 Reflects grant-in-aid student-athletes only.

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Please note that the classification of 'left in good standing' is not tracked for the overall campus population.

TABLE D.1. REVENUE DETAIL

UNIVERSITY OF MARYLAND, COLLEGE PARK

REVENUE SOURCE	<u>FY2010</u>	FY2011	<u>% Change</u>	Notes
STUDENT FEES	\$10,939,515	\$11,032,878	0.9%	
REVENUE GENERATING SPORTS				
*MEN'S BASKETBALL	\$11,309,654	\$10,805,457	-4.5%	Season tickets and single game ticket sales down from FY10
*FOOTBALL				
Football annual revenue	\$12,127,152	\$12,409,941	2.3%	No bowl game in FY10. Bowl allotment in FY11 increased revenue and offset drop in ticket sales
Football one-time revenue OTHER SPORTS:		\$2,500,000		Advance from university for deferred revenue received for 2013 football game at M&T Bank Stadium
Women's Basketball	\$450,515	\$395,770	-12.2%	Ticket sales revenue dropped in FY11
Men's Lacrosse	\$53,483	\$57,094	6.8%	
Other	\$169,003	\$173,405	2.6%	
NCAA DISTRIBUTION	\$899,074	\$1,522,519	69.3%	Portion of FY10 distribution deferred to FY11
ACC OTHER INCOME	\$314,499	\$370,131	17.7%	Supplemental income from ACC annual operating surplus
CONCESSIONS/NOVELTIES/LICENSING	\$800,281	\$1,424,294	78.0%	Novelty concessions partner defaulted on contract in 2010 resulting in \$420k in lost revenue
FACILITY RENTAL	\$214,113	\$232,882	8.8%	Outside event rentals including "Oddysey of the Mind" generated additional rental income
ACADEMIC SUPPORT TRANSFERS	\$170,000	\$80,000	-52.9%	Being phased out per agreement with provost's office
CORPORATE SPONSORSHIPS	\$5,857,118	\$6,325,476	8.0%	Increase in contracted corporate sponsor revenue
FUND RAISING/ENDOWMENTS	\$10,369,526	\$10,883,163	5.0%	Terrapin Club fund balance remaining from previous years was transferred to revenue budget in FY11
OTHER	\$1,520,012	\$2,501,963	64.6%	
NON-STATE AUXILIARY FUNDS		\$1,245,000		Loan from non-state auxiliary funds to cover operating deficit
REVENUE REDUCTIONS				
University Overhead	(\$1,326,429)	(\$1,647,144)	24.2%	Increased due to increased salary and operating expenses in FY11
Amusement Taxes (College Park)	(\$543,325)	(\$417,053)	-23.2%	Amusement tax decreased due to decline in ticket sales
Facility Renewal	(\$1,531,393)	(\$1,524,600)	-0.4%	
Ticket Surcharge	(\$1,112,130)	(\$1,118,532)	0.6%	
TOTAL	\$50,680,667	\$57,252,643	13.0%	

* Includes ACC revenue share for television contract

TABLE D.2. EXPENDITURE DETAIL

UNIVERSITY OF MARYLAND, COLLEGE PARK

SPORT	<u>FY2010</u>	FY2011	<u>% Change</u>	Notes
MEN'S SPORTS:				
BASEBALL	\$938,749	\$942,763	0.4%	
BASKETBALL	\$5,160,380	\$6,098,340	18.2%	One-time expenses absorbed in coaching transition
FOOTBALL	\$9,863,748	\$12,538,482	27.1%	One-time expenses absorbed in coaching transition
GOLF	\$305,438	\$305,155	-0.1%	
LACROSSE	\$849,415	\$1,122,888	32.2%	Increased compensation for new coaching staff & post-season bonuses paid in FY11
SOCCER	\$1,051,660	\$1,110,752	5.6%	
SWIMMING	\$620,889	\$744,840	20.0%	Increased scholarship aid awarded in FY11
TENNIS	\$442,491	\$460,901	4.2%	
TRACK/CC	\$489,338	\$546,452	11.7%	Increased scholarship aid awarded in FY11
WRESTLING	\$701,743	\$745,409	6.2%	
TOTAL MEN'S SPORTS	\$20,423,852	\$24,615,982	20.5%	
WOMEN'S SPORTS:				
BASKETBALL	\$2,158,656	\$2,581,776	19.6%	Did not use full scholarship allotment in FY10/Team travel expenses increased
CHEERLEADING	\$588,747	\$619,686	5.3%	
FIELD HOCKEY	\$778,792	\$794,424	2.0%	
GOLF	\$345,110	\$348,899	1.1%	
GYMNASTICS	\$613,944	\$624,534	1.7%	
LACROSSE	\$761,307	\$799,792	5.1%	
SOCCER	\$839,389	\$822,268	-2.0%	
SOFTBALL	\$733,598	\$741,293	1.0%	
SWIMMING	\$923,705	\$861,000	-6.8%	
TENNIS	\$423,299	\$481,068	13.6%	Increased team travel and equipment expenses
TRACK/CC	\$828,535	\$783,461	-5.4%	
VOLLEYBALL	\$743,548	\$751,643	1.1%	
WATER POLO	\$511,547	\$555,017	8.5%	
TOTAL WOMEN'S SPORTS	\$10,250,178	\$10,764,861	5.0%	
ADMINISTRATION/OTHER	\$20,006,637	\$21,868,970	9.3%	
GRAND TOTAL	\$50,680,667	\$57,249,813	13.0%	- -

stitution:	University of	Maryland-Colle	ege Park (163286)	User ID: E16328
			Screening Questi	ons
lease an	swer these	questions car	refully as your responses will determine w	
	-	r institution. rt Operating ((Game-day) Expenses?	
				er. L
	۲	By Team		Per Participant
			s teams at your institution.	
	52	Men's Team	ns	
	R	Women's Te	eams	
	E	Coed Teams	s	
. Do any	/ of your tea	ms have assis	stant coaches?	
		Yes		
			Men's Teams	
			Men's Teams Women's Teams	
	÷			

Sports Selection - Men's and Women's Teams

Select the varsity sports teams at your institution.

Sport	Men's	Women's	Sport	Men's	Women's
Archery			Badminton		
Baseball			Basketball		<u>1</u> 23
Beach Volleyball	Constant of the second se	223	Bowling		
Cross Country			Diving		
Equestrian	to the second se		Fencing	(***) 1	
Field Hockey			Football	20	

Golf		(2)	Gymnastics		
Ice Hockey	0		Lacrosse	Ē	(3)
Rifle	É		Rodeo	E.)	\Box
Rowing	0	Ľ	Sailing		
Skiing	[]		Soccer		
Softball			Squash	<u> </u>	
Swimming		\square	Swimming and Diving (combined)	<u>a</u>	59
Synchronized Swimming			Table Tennis	[]	
Team Handball			Tennis	S	3
Track and Field (Indoor)			Track and Field (Outdoor)	100 ^m 0 3	
Track and Field and Cross Country (combined)		99	Volleyball		(2)
Water Polo		52	Weight Lifting	[]]	
Wrestling	2		Other Sports (Specify sports in the caveat box.)*	Lang 193 Linux	

CAVEAT

Acrobatics and Tumbling (formerly competitive cheerleading) has been excluded as a sport based on direction from the Office of Civil Rights. Revenues and expenses associated with the program will be listed in the caveat boxes for each corresponding page.

* If you indicated in the caveat box that your other sports are Dancing and/or Cheerleading, please also specify in the caveat box that your institution has a letter from the Office for Civil Rights confirming that the OCR has determined that Dancing and/or Cheerleading are varsity sports at your institution.

If you save the data on this screen, then return to the screen to make changes, note the following:

1) If you select an additional team remember to include associated data for that sport on subsequent screens;

2) If you delete a sport but have already entered associated data on other screens, all associated data for that sport will be deleted from subsequent screens. However, because the survey system has to recalculate the totals, you must re-save every screen.

Institution: University of Maryland-College Park (163286)

User ID: E1632861

Athletics Participation - Men's and Women's Teams

Enter the number of participants as of the day of the first scheduled contest.

Varsity Teams	Men's Teams	Women's Teams
Baseball	36	
Basketball	14	14
Field Hockey	Karana ang pang ang pang pang pang pang pan	25
Football	129	Compared to a second of the second second
Golf	10	8
Gymnastics	Laure and the second	16
Lacrosse	55	35
Soccer	28	31
Softball		25

Swimming and	Diving (combined)	30	27				
Tennis		11	14				
Track and Fiel	d and Cross Country (combined)	75	95				
Volleyball	Volleyball						
Water Polo		ĸ	23				
Wre s tling		40	6.000				
Total Participa	otal Participants Men's and Women's Teams 428						
(This is a head	Count of Participants count. If an individual participates on more than one team, count that once on this line.)	383	310				
CAVEAT							
	Acrobatics and Tumbling (formerly competitive cheerleading) has been exc women's team. There were 39 participants in 2010-11. If included, the total for women's teams would increase to 368. The unduplicated count would in There were also 14 male practice players for women's teams that are include women's participation numbers.	participant count crease to 349.					

Institution: University of Maryland-College Park (163286)

because the survey system has to recalculate the totals.

User ID: E1632861

Head Coaches - Men's Teams

For each men's team, indicate whether the head coach is male or female, was assigned to the team on a full-time or part-time basis, and whether the coach was employed by the institution on a full-time basis or on a part-time or volunteer basis, by entering a 1 in the appropriate field.

The Swimming and Diving (combined) fields allow up to 2 head coaches. The Track and Field and Cross Country (combined) fields allow up to 3.

		Male Head	d Coaches						
Var s ity Teams	Assigned to Team on a Full-Time Basis	Assigned to Team on a Part-Time Basis	Full-Time Institution Employee	Part-Time Institution Employee or Volunteer	Assigned to T eam on a Full-Time Basis	Assigned to Team on a Part-Time Basis	Full-Time Institution Employee	Part-Time Institution Employee or Volunteer	Total Head Coaches
Baseball	. 1		1						1
Basketball	1		1	······				Animalian and a contract to an an an an and a contract of the second sec	1
Football	1		1						1
Golf	1		1	Pri of Park III i channe ann ann an ann an an an an an an an an					1
Lacrosse	1		1						1
Soccer	1		1						1
Swimming and Diving (combined)		1	1						1
Tennis	1		1					10000000000000000000000000000000000000	1
Track and Field and Cross Country (combined)		1	1						1
Wrestling	1		1						1

Coaching Po s ition Totals	8	2	10	0	0	0	0	0	10
CAVEAT									
	Track and	Swimming co	aches are cha	arged with bot	h Men's and V	Vomen's prog	rams.		

Institution: University of Maryland-College Park (163286)

User ID: E1632861

Head Coaches - Women's Teams

For each women's team, indicate whether the head coach is male or female, was assigned to the team on a full-time or part-time basis, and whether the coach was employed by the institution on a full-time basis or on a part-time or volunteer basis, by entering a 1 in the appropriate field.

The Swimming and Diving (combined) fields allow up to 2 head coaches. The Track and Field and Cross Country (combined) fields allow up to 3.

		Male Head	Coaches			Female Hea	ad Coaches		
Varsity Teams	Assigned to T eam on a Full-Time Basis	Assigned to Team on a Part-Time Basis	Full-Time Institution Employee	Part-Time Institution Employee or Volunteer	Assigned to Team on a Full-Time Basis	Assigned to Team on a Part-Time Basis	Full-Time Institution Employee	Part-Time Institution Employee or Volunteer	Total Head Coaches
Basketball					1		1		1
Field Hockey					1		1 1 1		1
Golf	1		1			100-minuted and an approximate and a second se			1
Gymnastics	1		1						1
Lacrosse				Construction of the second se Second second seco	1		1	Contraction (Contraction (Contraction)	1
Soccer	1		1	A CONTRACT OF A					1
Softball				Jacobian and a start and a start and a start and a	1		1		1
Swimming and Diving (combined)		1							1
Tennis	1		1						1
Track and Field and Cross Country (combined)		1	1						1
Volleyball	1		1	Nation - Company and		·····			1
Water Polo	1		1	Approximation of the state of t					1
Coaching Position Totals	6	2	8	О	4	0	4	0	12

CAVEAT

Track and Swimming coaches are charged with both Men's and Women's programs. The head coach for Acrobatics and Tumbling (1 full-time coach) has been excluded.

Institution: University of Maryland-College Park (163286)

User ID: E1632861

Head Coaches' Salaries - Men's and Women's Teams

Enter only salaries and bonuses that your institution pays head coaches as compensation for coaching. Do not include benefits on this screen.

Do not include volunteer coaches in calculating the average salary and the Full-Time Equivalent (FTE) Total. For help calculating the FTE total click on the "Need help? Click here for screen instructions" link on this screen.

Men's Teams Women's Teams

	mon o roumo	women's reams
Average Annual Institutional Salary per Head Coach	592,429	157,089
Number of Head Coaches Used to Calculate the Average	10	12
Number of Volunteer Head Coaches (Do not include these coaches in your salary or FTE calculations.)		0
Average Annual Institutional Salary per Full-time equivalent (FTE)	658,254	171,370
Sum of Full-Time Equivalent (FTE) Positions Used to Calculate the Average	9.00	11.00
CAVEAT		



Institution: University of Maryland-College Park (163286)

User ID: E1632861

Assistant Coaches - Men's Teams

For each men's team, indicate whether the assistant coach is male or female, was assigned to the team on a full-time or part-time basis, and whether the coach was employed by the institution on a full-time basis or on a part-time or volunteer basis, by entering a 1 in the appropriate field.

		Male Assista	ant Coaches		ł				
Varsity Teams	Assigned to Team on a Full-Time Basis	Assigned to Team on a Part-Time Basis	Full-Time Institution Employee	Part-Time Institution Employee or Volunteer	Assigned to Team on a Full-Time Basis	Assigned to Team on a Part-Time Basis	Full-Time Institution Employee	Part-Time Institution Employee or Volunteer	Total Assistant Coaches
Baseball	2	1	2	1	1997 1997 1997 1997 1997 1997 1997 1997			10000 L 000	3
Ba s ketball	3		3	lan manager (or second s		and a second			3
Football	9	2	9	2					11
Golf									0
Lacrosse	2	1	2	1					3
Soccer	2	Califying of permandence califying and a second sec	2						2
Swimming and Diving (combined)		2	2			1	1		3

به بیشان میں

1.1

Tennis	1		1						1
Track and Field and Cros s Country (combined)		4	2	2		2	1	1	6
Wrestling	2		2						2
Coaching Position Tota l s	21	10	25	6	0	3	2	1	34
CAVEAT									
	Track and S count as .5	wimming ass FTE for eacl	sistant coache n.	es serve both th	e men's and	women's prog	rams and		
				New 2017					

Institution: University of Maryland-College Park (163286)

User ID: E1632861

Assistant Coaches - Women's Teams

For each women's team, indicate whether the assistant coach is male or female, was assigned to the team on a full-time or part-time basis, and whether the coach was employed by the institution on a full-time basis or on a part-time or volunteer basis, by entering a 1 in the appropriate field.

		Male Assista	ant Coaches	Female Assistant Coaches					
Varsity Teams	Assigned to Team on a Full-Time Basis	Assigned to Team on a Part-Time Basis	Full-Time Institution Employee	Part-Time Institution Employee or Volunteer	Assigned to Team on a Full-Time Basis	Assigned to Team on a Part-Time Basis	Full-Time Institution Employee	Part-Time Institution Employee or Volunteer	Total Assistant Coaches
Basketball	2		2		1		1		3
Field Hockey	1		1 1	0	1	1	1	1	3
Golf		1		1	A COMPANY AND A COMPANY AND A COMPANY				1
Gymnastics	1		1		1		1		2
Lacrosse		1		1	2		2	production and the second seco	3
Soccer	1		1		1	1	1	1	3
Softba ll		White Set A.T. Him day a survey of a second se			2		2		2
Swimming and Diving (combined)	2				2	1	2	1	5
Tennis					1	(¹¹ -1-1)	1		1
Track and Field and Cros s Country (combined)		3	2	1	1 1	<u> </u>	1	1 1 1 1 1 1 1 1 1 1 1 1 1 1	5
Volleyball	1		1		1	1	1	1	3
Water Polo					1		1		1
Coaching Position Totals	8	5	10	3	14	5	14	5	32
CAVEAT									

Track and Swimming assistant coaches serve both the men's and women's programs and count as .5 FTE for each. One full-time and two part-time assistant coaches for Acrobatics and Tumbling have been excluded.

Institution: University of Maryland-College Park (163286)

User ID: E1632861

Assistant Coaches' Salaries - Men's and Women's Teams

Enter only salaries and bonuses that your institution pays assistant coaches as compensation for coaching. Do not include benefits on this screen.

Do not include volunteer coaches in calculating the average salary and the Full-Time Equivalent (FTE) Total. For help calculating the FTE total click on the "Need help? Click here for screen instructions" link on this screen.

	Men's Teams		Women's Teams
Average Annual Institutional Salary per Assistant Coach	102,067		42,575
Number of Assistant Coaches Used to Calculate the Average	32		28
Number of Volunteer Assistant Coaches. (Do not include these coaches in your salary or FTE calculations.)	2		4
Average Annual Institutional Salary per Full-time equivalent (FTE)	128,084		52,982
Sum of Full-Time Equivalent (FTE) Positions Used to Calculate the Average	25.50	♦ [22.50
CAVEAT			

Institution: University of Maryland-College Park (163286)

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Athletically Related Student Aid - Men's and Women's Teams

Athletically related student aid is any scholarship, grant, or other form of financial assistance, offered by an institution, the terms of which require the recipient to participate in a program of intercollegiate athletics at the institution. Other student aid, of which a student-athlete simply happens to be the recipient, is not athletically related student aid. If you do not have any aid to report, enter a 0.

		Men's Teams	Women's Teams	Total
Total		5,472,150	3,877,182	9,349,332
Ratio (percent) CAVEAT		59	41	100%
	Acrobatics and Tumbling \$349,015. This would inc total scholarship expense	g (formerly competitive cheer) scho crease total women's scholarship e e to \$9,698,347.	plarship expense totaled xpense to \$4,226,197 and the	

Institution: University of Maryland-College Park (163286)

User ID: E1632861

	Recruiting Expenses - Wen's	and women's lea	ims
limited to, purposes)	xpenses are all expenses an institution incurs attributable expenses for lodging, meals, telephone use, and transpor for both recruits and personnel engaged in recruiting, an er expenses related to recruiting. If you do not have any	rtation (including vehicles used for re ad other expenses for official and unc	ecruiting official visits,
	Men's Teams	Women's Teams	Total
Total	538,497	287,855	826,352
CAVEAT			
	Acrobatics and Tumbling recruiting expenses totaled \$4, women's team recruiting expense to \$292,487.29 and th		

Institution: University of Maryland-College Park (163286)

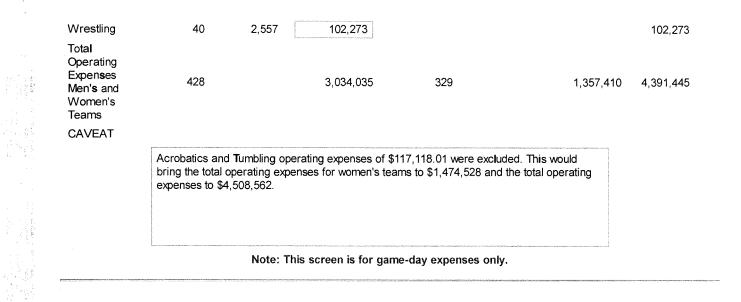
User ID: E1632861

Operating (Game-Day) Expenses - Men's and Women's Teams by Team

Operating expenses are all expenses an institution incurs attributable to home, away, and neutral-site intercollegiate athletic contests (commonly known as "game-day expenses"), for (A) Lodging, meals, transportation, uniforms, and equipment for coaches, team members, support staff (including, but not limited to team managers and trainers), and others; and (B) Officials.

For a sport with a men's team and a women's team that have a combined budget, click on the "Need help? Click here for screen instructions" link for special instructions.

		Men's Teams			Women's Tea	ms	
Varsity Teams	Participants	Operating Expenses per Participant	By ⊺eam	Participants	Operating Expenses per Participant	By Team	Total Operating Expenses
Basketball	14	47,005	658,075	14	19,303	270,235	928,310
Football	129	11,502	1,483,710				1,483,710
Baseball	36	5,446	196,056				196,056
Field Hockey				25	3,427	85,684	85,684
Golf	10	4,177	41,773	8	6,981	55,850	97,623
Gymnastics				16	5,979	95,656	95,656
Lacrosse	55	2,308	126,967	35	3,467	121,359	248,326
Soccer	28	4,681	131,055	31	3,137	97,247	228,302
Softball				25	4,961	124,014	124,014
Swimming and Diving (combined)	30	3,034	91,016	27	3,600	97,195	188,211
Tennis	11	9,258	101,835	14	6,572	92,006	193,841
Track and Field and Cross Country (combined)	75	1,350	101,275	95	1,059	100,606	201,881
Volleyball				16	6,841	109,456	109,456
Water Polo				23	4,700	108,102	108,102



Institution: University of Maryland-College Park (163286)

User ID: E1632861

Total Expenses - Men's and Women's Teams

Enter all expenses attributable to intercollegiate athletic activities. This includes appearance guarantees and options, athletically related student aid, contract services, equipment, fundraising activities, operating expenses, promotional activities, recruiting expenses, salaries and benefits, supplies, travel, and any other expenses attributable to intercollegiate athletic activities.

Varsity Teams	Men's Teams	Women's Teams	Total
Ba s ketball	6,062,659	2,595,713	8,658,372
Football	11,689,128		11,689,128
Baseball	937,604		937,604
Field Hockey		791,340	791,340
Golf	303,818	348,066	651,884
Gymnastics		623,119	623,119
Lacrosse	1,110,224	795,018	1,905,242
Soccer	1,092,627	814,677	1,907,304
Softball		737,994	737,994
Swimming and Diving (combined)	742,903	858,926	1,601,829
Tennis	459,819	479,917	939,736
Track and Field and Cross Country (combined)	544,678	781,685	1,326,363
Volleyball		746,367	746,367
Water Polo		552,281	552,281
Wrestling	705,400		705,400
Total Expenses of all Sports, Except Football and Basketball, Combined	5,897,073	7,529,390	13,426,463
Total Expenses Men's and Women's Teams	23,648,860	10, 125, 103	33,773,963
Not Allocated by Gender/Sport (Expenses not attributable to a particular sport or sports)			23,727,344
Grand Total Expenses			57,501,307
CAVEAT			

Acrobatics and Tumbling expenses totaling \$609,943 were excluded.If included, this would bring total women's teams expenses to \$10,753,635 total expenses to \$58,111,250.

Institution: University of Maryland-College Park (163286)

User ID: E1632861

Total Revenues - Men's and Women's Teams

Your total revenues must cover your total expenses.

Enter all revenues attributable to intercollegiate athletic activities. This includes revenues from appearance guarantees and options, an athletic conference, tournament or bowl games, concessions, contributions from alumni and others, institutional support, program advertising and sales, radio and television, royalties, signage and other sponsorships, sport camps, state or other government support, student activity fees, ticket and luxury box sales, and any other revenues attributable to intercollegiate athletic activities.

Varsity Teams	Men's Teams	Women's Teams	Total
Ba s ketball	10,965,638	885,420	11,851,058
Football	13,886,493		13,886,493
Ba s eball	458,766		458,766
Field Hockey		362,077	362,077
Golf	117,878	162,519	280,397
Gymnastics		290,964	290,964
Lacrosse	568,600	361,420	930,020
Soccer	420,684	434,520	855,204
Softball	here periodic provinci si si si colini seno no bene nere na monte di monte de la colini da di successiva di succe	337,967	337,967
Swimming and Diving (combined)	300,933	410,340	711,273
Tennis	136,446	181,194	317,640
Track and Field and Cross Country (combined)	257,431	479,902	737,333
Volleyball		260,074	260,074
Water Polo		265,349	265,349
Wrestling	316,685		316,685
Total Revenues of all Sports, Except Football and Basketball, Combined	2,577,423	3,546,326	6,123,749
Total Revenues Men's and Women's Teams	27,429,554	4,431,746	31,861,300
Not Allocated by Gender/Sport (Revenues not attributable to a particular sport or sports)			25,903,718
Grand Total for all Teams (includes by team and not allocated by gender/sport)			57,765,018
CAVEAT			

Acrobatics and Tumbling revenues of \$349,066.46 were excluded. If included, this would bring total revenues to \$58,114,084.

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Institution: University of Maryland-College Park (163286)

User ID: E1632861

Summary - Men's and Women's Teams

Your Grand Total Revenues must be equal to or greater than your Grand Total Expenses or you will not be able to lock your survey.

		Men's Teams	Women's Teams	Total
1	Total of Head Coaches' Salaries	5,924,290	1,885,068	7,809,358
2	Total of Assistant Coaches' Salaries	3,266,144	1,192,100	4,458,244
3	Total Salaries (Lines 1+2)	9,190,434	3,077,168	12,267,602
4	Athletically Related Student Aid	5,472,150	3,877,182	9,349,332
5	Recruiting Expenses	538,497	287,855	826,352
6	Operating (Game-Day) Expenses	3,034,035	1,357,410	4,391,445
7	Summary of Subset Expenses (Lines 3+4+5+6)	18,235,116	8,599,615	26,834,731
8	Total Expenses for Teams	23,648,860	10,125,103	33,773,963
9	Total Expenses for Teams Minus Subset Expenses (Line 8 – Line 7)	5,413,744	1,525,488	6,939,232
10	Not Allocated Expenses			23,727,344
11	Grand Total Expenses (Lines 8+10)			57,501,307
12	Total Revenues for Teams	27,429,554	4,431,746	31,861,300
13	Not Allocated Revenues			25,903,718
14	Grand Total Revenues (Lines 12+13)			57,765,018
15	Total Revenues for Teams minus Total Expenses for Teams (Line 12-Line 8)	3,780,694	-5,693,357	-1,912,663
16	Grand Total Revenues Minus Grand Total Expenses (Line 14- Line 11)			163,711

To return to a data entry screen, click on the link in the Navigation Menu.

To proceed to the Supplemental Information screen, click on the link in the Navigation Menu or click on the "Next" button on this screen.

Institution: University of Maryland-College Park (163286)

User ID: E1632861

Supplemental Information (optional)

This screen may be used to help the reader better understand the data you have provided, or to help a prospective student-athlete make an informed choice of an athletics program.

This information will be viewable on the EADA public website. Please do not include the names of individuals or write messages to the help desk.

To explain specific data entered on a previous screen, please use the caveat box on that screen.

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Return