



---

**TOPIC:** University of Maryland, Baltimore: Dental Student Clinics Management Contract

**COMMITTEE:** Finance

**DATE OF COMMITTEE MEETING:** March 27, 2014

**SUMMARY:** The University of Maryland, Baltimore requests approval to exercise the third of four one-year renewal options with U.M. FDSP Associates, P.A. (FDSP) for the day-to-day operations of the student dental clinics at the Dental School at UMB. Daily operations include activities such as providing non-faculty support, scheduling patient visits, collecting fees charged to patients for clinical services and operations material provided by the clinics. The initial one-year contract term was approved by the Board of Regents in April 2011.

This request for approval is made pursuant to University System of Maryland Procurement Policies and Procedures: Section VII.C.2 for procurements exceeding \$5 million.

The estimated dollar value for the coming contract year that begins June 1, 2014 is \$10,128,720.

**VENDOR(S):** U.M. FDSP Associates, P.A.

**ALTERNATIVE(S):** FDSP was organized as a tax exempt Maryland Corporation in order to implement a Faculty Dental Service Plan approved by the USM Board of Regents. The University undertook a study of private sector dental clinics and practices to determine if the costs for management and operation of the dental clinics by FDSP were competitive. The University found that a for-profit commercial entity could not perform these required services more economically since FDSP receives no compensation other than transfer of funds from the University to support FDSP's direct costs. The contract does not exceed generated revenues.

**FISCAL IMPACT:** This contract provides a positive fiscal impact in that FDSP receives no compensation other than reimbursement for personnel expenses and reasonable out-of-pocket expenses that are documented in periodic statements of income and expense to the Dental School.

**CHANCELLOR'S RECOMMENDATION:** That the Finance Committee recommend that the Board of Regents approve this request for contract renewal with U.M. FDSP Associates, P.A. as above described.

---

COMMITTEE RECOMMENDATION:

DATE:

---

BOARD ACTION:

DATE:

---

SUBMITTED BY: Joseph F. Vivona (301) 445-1923

---