



# N5 Sensors, Inc.

smart sensors for a safer world

## Disruptive mobile-device based chemical sensor technology for industrial, environmental, and safety monitoring



Multi-Sensor Chip



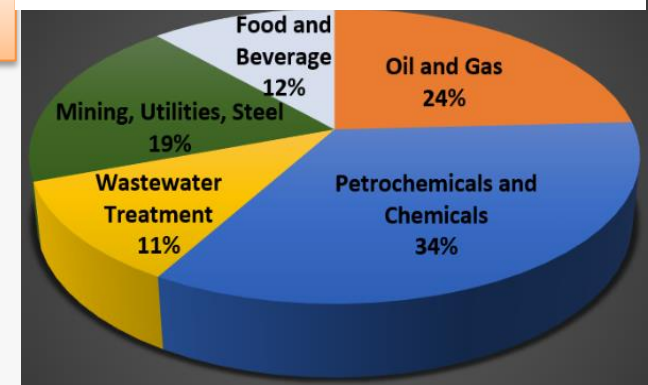
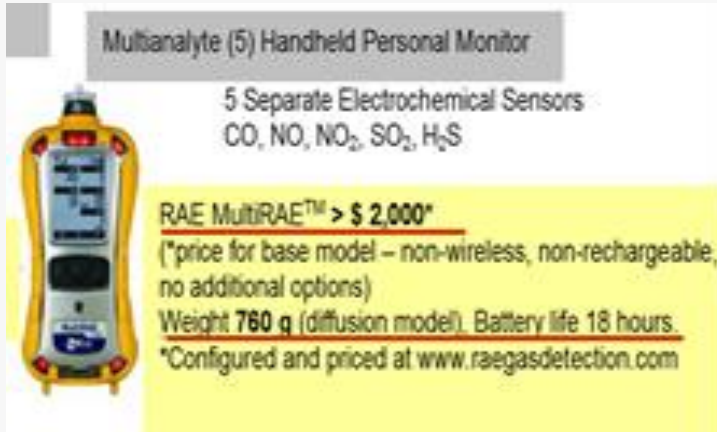
User Interface on a Smartphone



# The Problems



## Commercially-available handheld multigas detector



North-American Revenue Distribution for Hand-held Gas Detectors



A Typical 4-Gas Handheld Detector Construction (RAE Systems)

Bulky, power-hungry detectors (**Inconvenient to carry**)

Sensors have drifts, cross-sensitivity to other gases, humidity (**Difficult to interpret the measurement**)

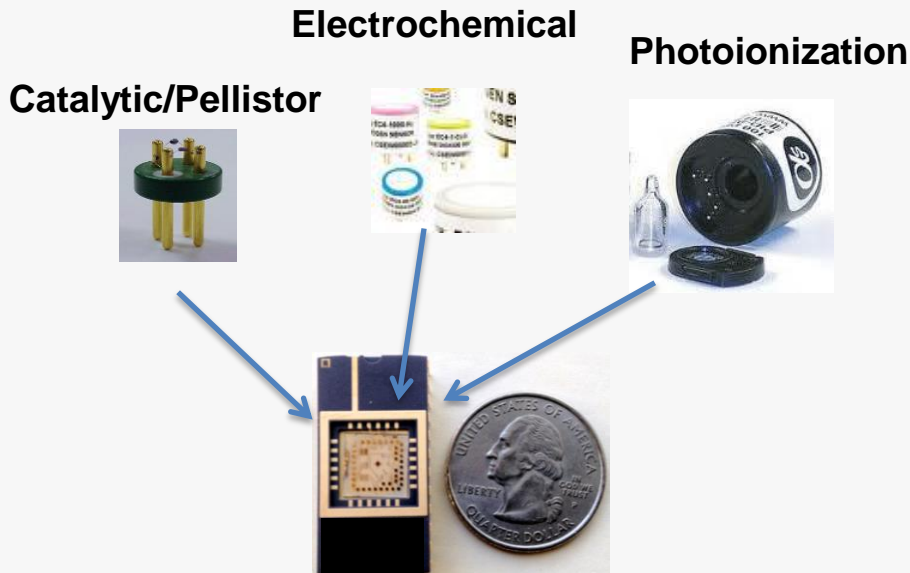
Sensors need routine calibration, frequent maintenance, and replacement (**Hard to maintain**)

Expensive (**Acquisition and Maintenance**)

# N5's Single-Chip Sensor Solution



Toxic, Explosive, and Volatile  
Organic Compound Sensors – All  
in a chip!



## What our technology can offer

1 – Reduced Calibration,  
Maintenance, and  
Replacement Burden

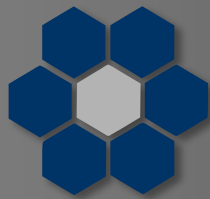
2 – Ease of Use

3 – Additional  
Functionality

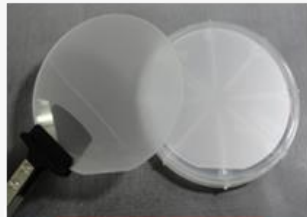
4 – Reduced Upfront  
Acquisition and  
Downstream Maintenance  
Cost

Replaces multiple power-hungry sensor technologies  
with a arrays of microsensors on a single chip. 3

# The Manufacturing Process



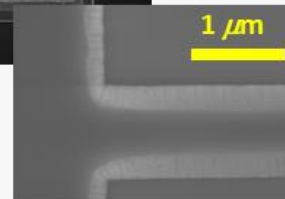
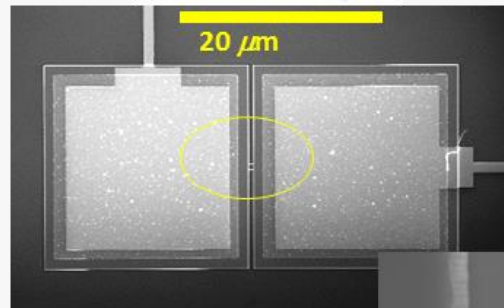
Semiconductor GaN Epitaxial  
Wafers on  
Supplied by Commercial Vendor



DESIGN + GROWTH

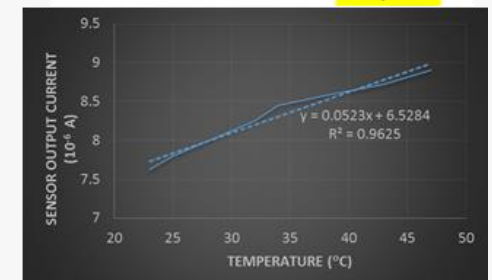
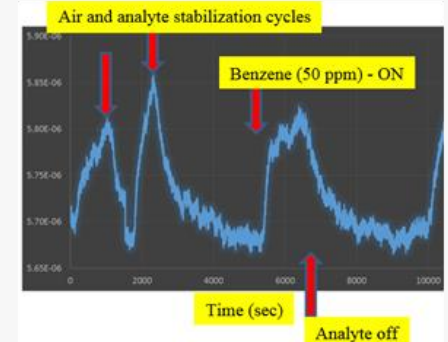


Fabrication of Sensor Devices and  
Packaging using Class 100  
Manufacturing Facility

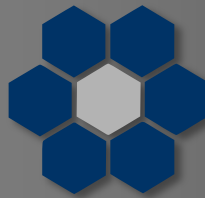


Design Iteration

Sensor Testing and Reliability  
Assessment



# Background



**Technology Overview - Uses patent-pending (US 13/861,962) hybrid nanocluster-semiconductor sensor Technology – results in microscale, low-power sensors on one single-chip for detection of different target gases in air**

N5 Sensors, Inc. of Rockville, MD is a University of Maryland spin-off founded by Dr. Abhishek Motayed (lead inventor of the sensor technology) in 2012.

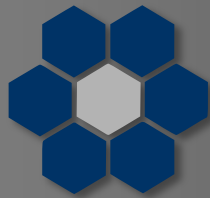
N5 has obtained exclusive license to this patent-pending technology from University of Maryland.

N5 is currently funded at the level of \$ 780,000/year with various SBIR and state projects. In 2014, N5 has won TEDCO Maryland Manufacturing Initiative award, EPA SBIR Phase I, NSF SBIR Phase I, DHS Phase I, ARMY STTR Phase I, and UMD MIPS awards.

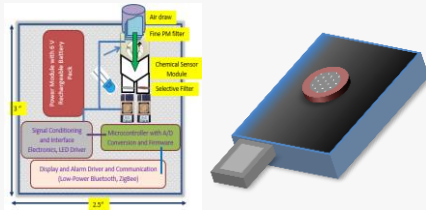
N5 Sensors currently has 4 full-time engineers/scientists working on the R&D, with additional 2 supporting interns. Dr. Motayed is serving as the CTO. N5 is currently housed at 9610 Medical Center Drive, Suite 200 Rockville, MD 20850 - a 350 sq. ft. laboratory space, where the N5 operates a state-of-the-art chemical sensor testing facility.



# N5's Goals



## Immediate Goal Industrial Detection



**Using N5's Gas Detection Module  
Interfaced with Ruggedized,  
Intrinsically-Safe Mobile Devices Used  
in Various Industries**

**Target Customers – Oil and Gas,  
Mining, Construction, Water Treatment  
Hazmat/First Responders**

## Future Goal



**Using N5's Gas Detection Module  
Interfaced with Consumer Mobile Devices  
for Environmental Pollutant Exposure  
Measurements**

**Target Customers – People who want to  
track exposure to air toxics (people  
suffering from respiratory conditions)  
Personal Breathalyzers  
Home Monitoring**

# Immediate Market Opportunity



**North American Portable Multiple Gas Detector Market (2015 – 2016) ~ \$ 300 M (~ 300,000 units shipped, ~\$ 1000/detectors with individual sensors cost ~ \$ 150)**

**Worldwide ~ \$2 billion (with NA and SE Asia being the largest consumer)**

**Our cost to make (4 –gas detector) ~ \$ 300 (low-volume)**

## Major Players



**North American Hand-Held  
Multigas Detector Market Share**

# Funding and Support



- TEDCO MII Phase III (\$ 100,000) (Completed)
- US Environmental Protection Agency SBIR Phase I (\$ 100,000) (Completed)
- National Science Foundation SBIR Phase I ( \$ 150,000)
- Department of Homeland Security SBIR Phase I (\$ 100,000)
- ARMY STTR Phase I (\$ 150,000)
- University of Maryland, 2 -Year MIPS Award (~ \$ 180 K)
- National Institute of Standards and Technology Engineering Contract (\$ 180 K)
- **TEDCO JTTI Award (\$ 75 K) awarded in 2015**
- **NSF Phase IB Awarded (\$ 52K)**
- **Private Investment (\$ 35K)**





# Team



**Dr. Abhishek Motayed**  
Founder and President  
10+ years semiconductor experience  
amotayed@N5Sensors.com



**Dr. Ratan Debnath**  
Director of Research



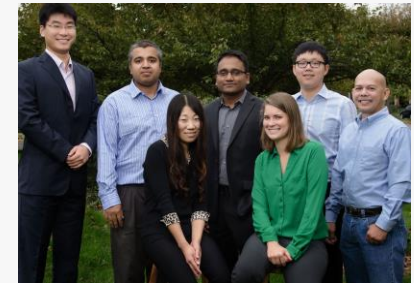
**Dr. Baomei Wen**  
Senior Device Engineer



**Ms. Nichole Sullivan**  
Research Engineer



**Mr. Audie Castillo**  
Engineering Technician



Team with UMD students  
Mr. Gavin Liu (MIPS)  
Mr. Ting Xie (MIPS)

## Business Team/Advisors



**Ken Malone**  
Business Strategy Development Officer  
Serial Entrepreneur  
Early Charm Ventures

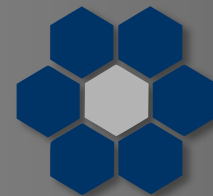


**Steven Chen** (Board of Advisor)  
Serial Entrepreneur and Investors  
Chair, IEEE Std for Wireless Sensor  
Networks  
Member, Blu Venture Investors  
Former CEO of an Intel Capital  
Portfolio company

# Comparison with existing sensor technologies for handheld detectors

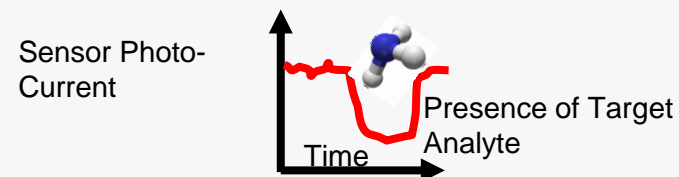
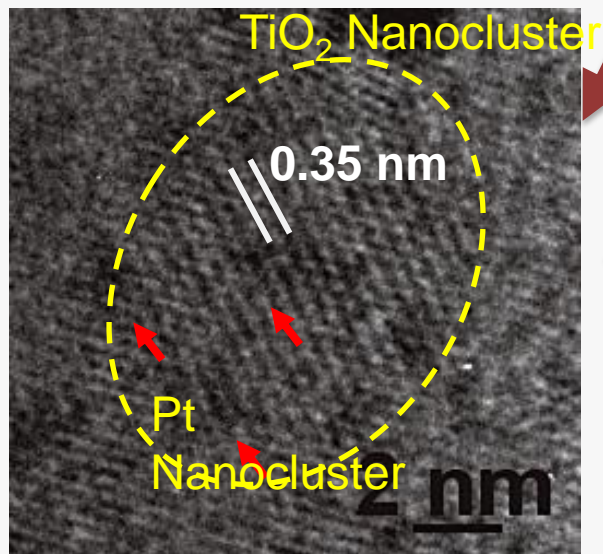
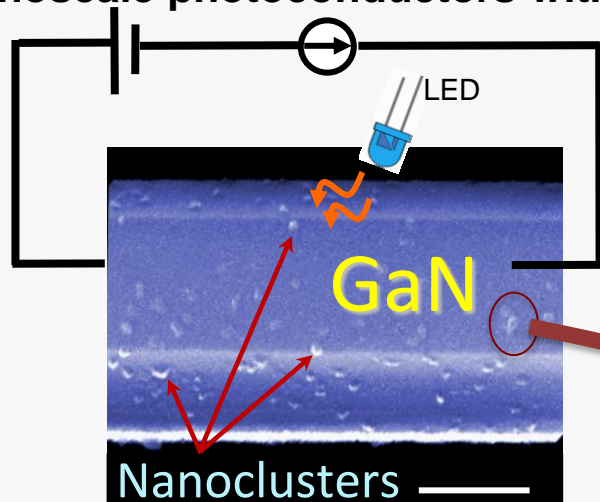


Parameter	Photo Ionization Detector (PID)	Electro-chemical Detectors	Metal-Oxide Sensors	N5's Sensors
Power Consumption	High	Low	10 – 100 mW	< 0.5 mW
Sensitivity	Ppb – ppm	1 – 1000 ppm	100 ppm - %	Ppb - %
Selectivity	Non-selective	Partially Selective	Low	Very High
Operating Temp.	-20°C to 70°C	Limited to Room Temperature	20°C to 70°C	10°C to 80°C
Dynamic Range	Moderate	Low	Low	Very High (% to ppb)
Start-up Time	> 1 min	> 1 min	> 1 min	< 1 min
Operating Life	< 1000 hrs	Very Limited	10,000 hrs	> 2,000 hrs

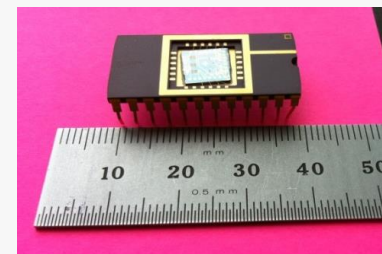


# What is Our Chip-Scale Sensor Technology?

## Nanoscale photoconductors with reactive surfaces



Actual Sensor Chip



Active component  
nanoscale photocatalytic  
particles



Gases adsorb selectively at the surface of these particles and the “effect” is measured as a change in the photocurrent flowing through the resistor