

University System of Maryland
New Company Formation
January 1, 2013 – June 30, 2013

Summary of New Companies Facilitated by USM Institutions by Tier

Tier 1: 7 total

- UMCP - 3 licensed university-owned IP
- UMBC - 1 licensed university-owned IP
- UMB - 3 licensed university-owned IP

Tier 2: 34 total

- UMBC - 2 are new companies at bwtech@UMBC Research Park; and 2 are new companies in UMBC's cyber incubator
- UMCP – 6 companies received significant mentoring through the EnTERPreneur Academy at the Dingman Center; 1 received significant mentoring through the EnTERPreneur Academy at the Dingman Center and is a member of MTech's TERP Startup Lab; 1 received significant mentoring through the EnTERPreneur Academy at the Dingman Center and is a member of MTech's Startup Shell; 1 received significant mentoring through the EnTERPreneur Academy at the Dingman Center and is working under a MIPS Grant; 1 received Venture Accelerator mentoring through MTech; and 1 received mentoring through MTech and is a member of the Startup Shell
- Towson – 1 has received significant mentoring through the incubator director, is a TG B-Plan winner and an Incubator Associate
- UMB – 1 received significant mentoring; 1 was recruited from South Korea to UMB's BioPark; and 1 was recruited from out-of-state to UMB's BioPark
- UMES – 1 received a significant loan from UMES's Revolving Loan Fund
- SBTDCs - 14 received significant mentoring (UB - 7; UMCP - 3; Salisbury – 1; FSU - 3)

Tier 3: 34 total

- Towson - 3 are Innovate MD Challenge winners and Incubator Associates; and 1 is a TG B-Plan winner and an Incubator Associate
- UMCP – 1 is a winner of the 2013 Cupid's Cup Business Competition through the Dingman Center; 1 is a winner of the Pitch Dingman Competition; 5 are members of the EnTERPreneur Academy at the Dingman Center; 3 are members of MTech's Startup Lab; and 2 are members of MTech's Startup Shell
- SBTDCs - 18 received counseling services (UB - 4; UMCP - 4; Salisbury - 5; FSU - 5)

Tier 4: 13 total

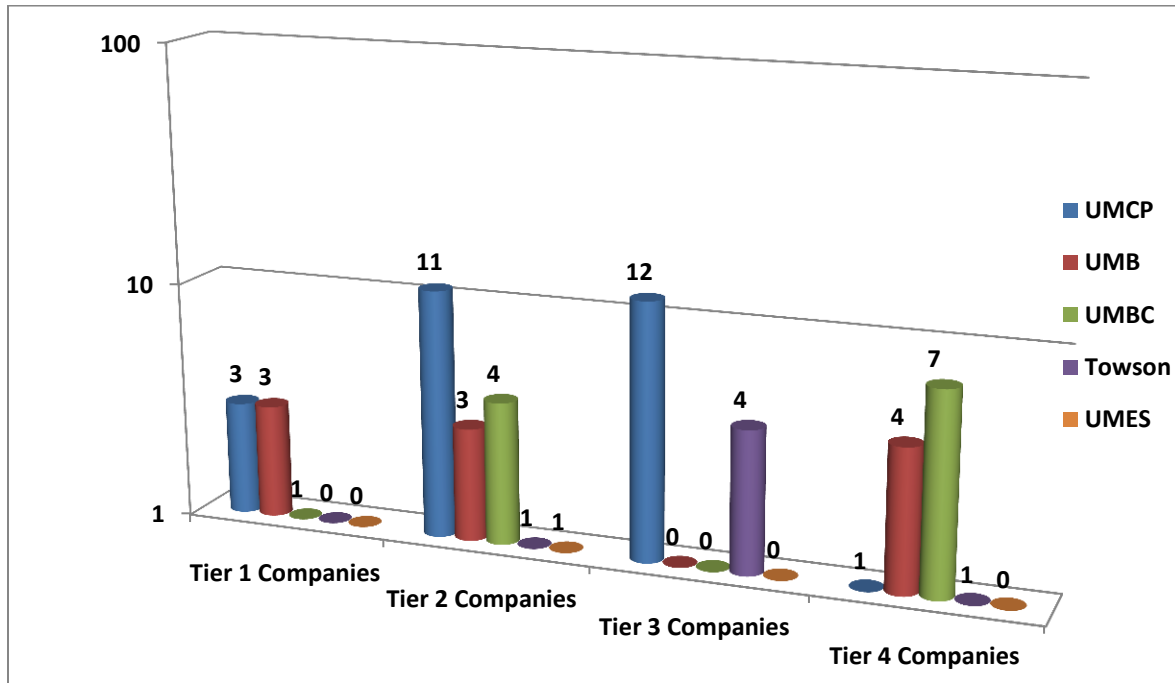
- UMBC - 6 companies moved into UMBC's Incubator and 1 company moved into UMBC's Research Park
- UMB - 4 companies, 2 of which are spin-out companies, moved into UMB's BioPark
- Towson - 1 company moved into Towson's Incubator
- UMCP – 1 company is a member of the Tech Accelerator Program

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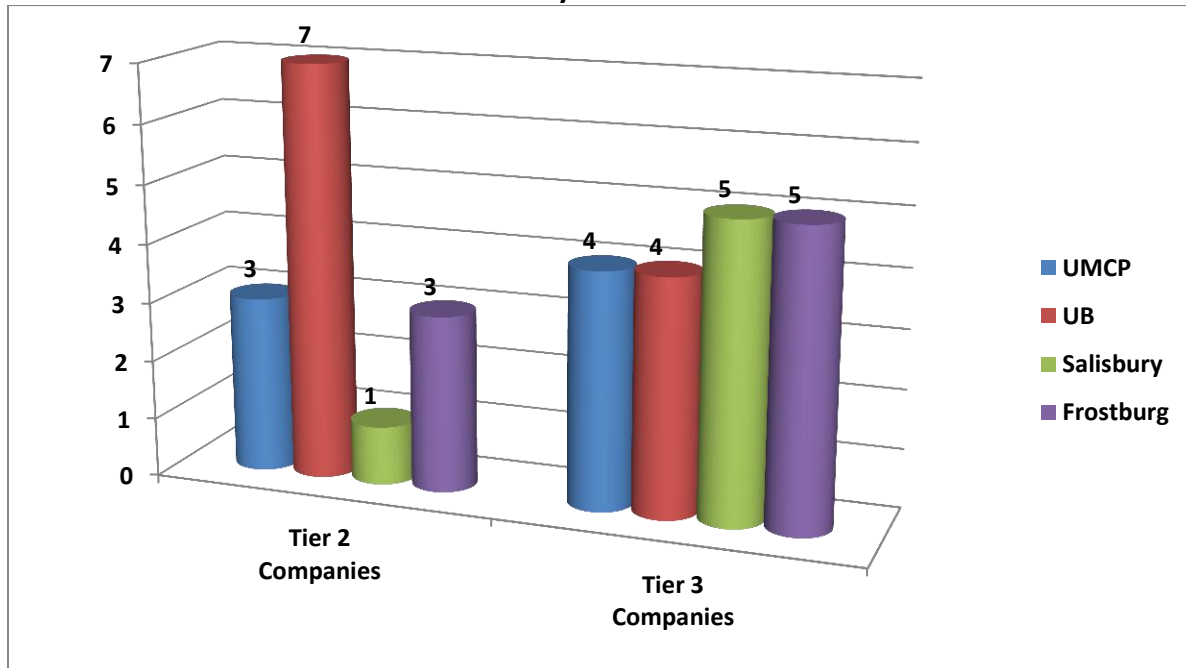
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New Companies Facilitated by USM Institutions (excluding SBTDCs)



Note: The scale for the Y-axis is logarithmic.

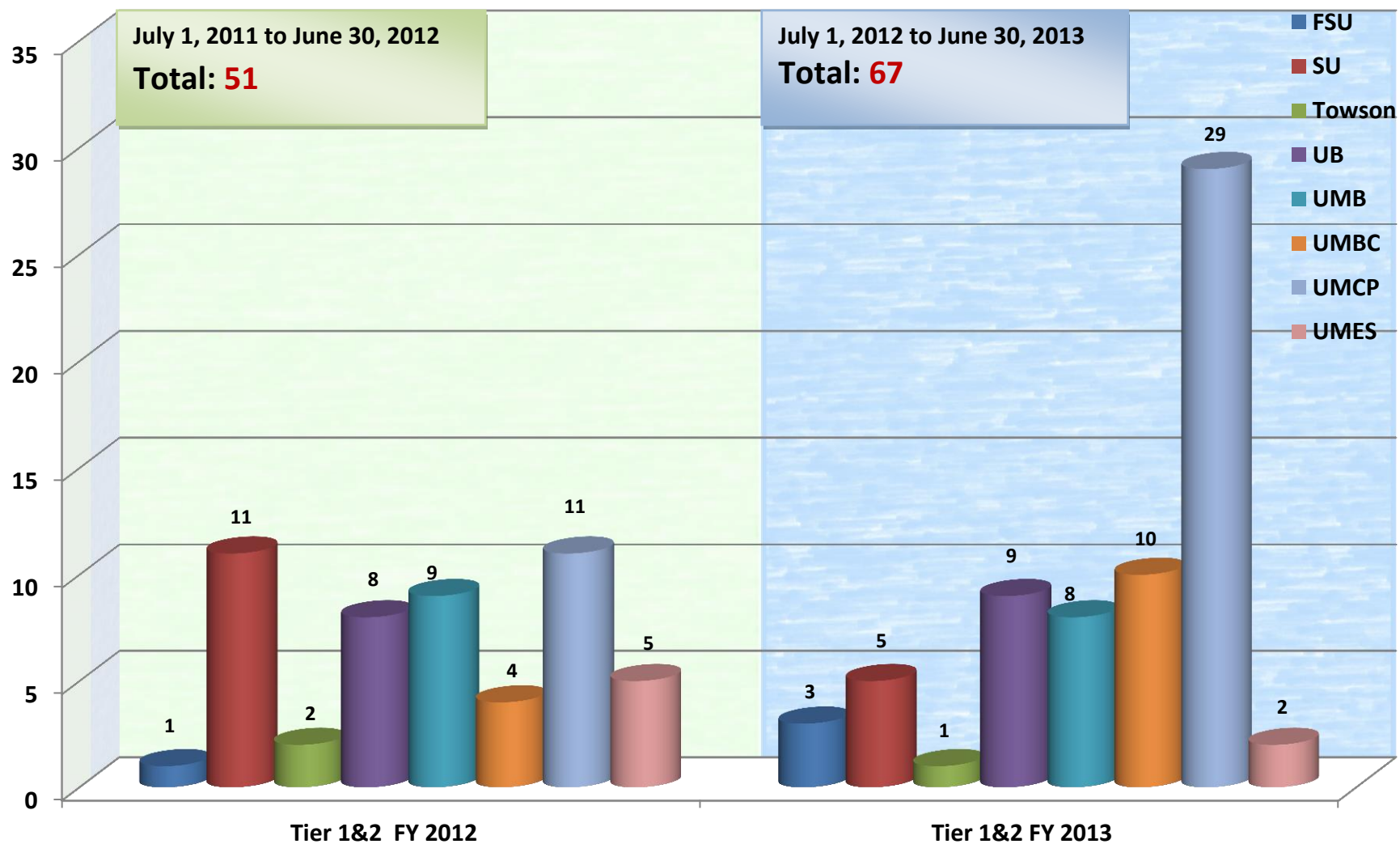
New Companies Created through the Small Business Development Centers (SBTDCs) By Institution





New Company Formation Tiers 1 & 2 **2013** FY 2012 and FY 2013

- **31%** increase in Tier 1&2 new companies in FY 2013 over FY 2012
- **133%** increase in Tier 1 companies in FY 2013 over FY 2012
- On track to achieve the strategic goal of **325** companies in 10 years





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Annual Data, including SBTDC Companies

