



SUMMARY OF ITEM FOR ACTION, INFORMATION OR DISCUSSION

**TOPIC**: Work Plan for Report on Executive Compensation and Governance

**COMMITTEE**: Organization and Compensation

DATE OF MEETING: November 9, 2017

**SUMMARY**: At their meeting on September 15, 2017, the USM Board of Regents voted to accept the report from Sibson Consulting on Executive Compensation and Governance. The report provided peer data on compensation for the Chancellor and USM presidents and provided a number of recommendations to implement best practices in compensation governance.

The committee discussed a work plan to address the recommendations at their meetings on September 6 and October 3, 2017. The attached document reflects those discussions, along with a timeline, and will be reviewed and finalized by the committee.

**ALTERNATIVE(S)**: The Committee could choose not to discuss the topic.

**FISCAL IMPACT**: Components of the work plan may require external expertise; however, it is anticipated that the fiscal impact will be minimal.

<u>CHANCELLOR'S RECOMMENDATION</u>: The Chancellor recommends that the Committee discuss and approve the work plan and timeline to address the recommendations in the report.

COMMITTEE ACTION:	DATE: November 9, 2017
BOARD ACTION:	DATE:
SUBMITTED BY: Janice Doyle idoyle@usmd.edu	301-445-1906

Executive Compensation and Governance Study Work Plan								
Objectives	Status	Target Completion Date	Responsible Staff	Comments				
Develop a compensation philosophy								
Outline the goals and desired objectives of the executive								
compensation program, compensation elements, peer group,								
desired pay positioning, etc.	Completed	Completed 9.15.17	Chancellor's Office					
6,7								
Enhance governance tools and processes								
Expand and formalize the charter for the Organization and								
Compensation Committee		November 9th Org and Comp	Chancellor's Office					
Create tally sheets for the Chancellor and presidents to provide								
year-over-year detailed compensation to regents in a consistent								
format	Completed	Complete	Chancellor's Office					
Develop an annual calendar of key actions required in performance								
assessment and compensation administration		November 9th Org and Comp	Chancellor's Office					
Conduct education sessions for the Organization and Compensation	1							
Committee and/or the BOR on current topics in executive								
compensation and governance		As needed	Outside Assistance					
	Streamline goal settin	g and evaluation approach						
Develop a standard template and process for annual goal								
development and performance evaluation to allow for a simpler,								
quicker assessment that also balances the Chancellor and								
presidents' needs for personalization with System's need for								
greater consistency. The template should be automated, if								
practicable, and may incorporate scorecard/longitudinal metrics								
currently used at the System and longer-term strategic planning		November 9th Org and Comp - Discussion						
measurement.		January 25th Org and Comp - Finalize	Chancellor's Office					
Review the current guidelines for five-year presidential reviews and								
recent five-year review reports and determine needed								
improvements in the process, if any. The guidelines should be								
updated to reflect agreed upon changes.		March 29th Org and Comp	Chancellor's Office					
	Conduct periodic to	al remuneration reviews						
Supplement annual base salary reviews of recently developed peer								
groups with total remuneration assessments every 3 to 5 years to								
ensure continued market competitiveness of the full compensation								
package. Components include the aging of data, update of data								
from peers and reassessment of peers.		March 29th Org and Comp - Aging data	Chancellor's Office					
pools and reassessment of peers.		The state of the company and the state of th	C.Idirection 3 Office	†				

Explore the use of incentives and/or deferred compensation vehicles						
The use of incentive pay has been increasing across higher						
education and is expected to continue. Sibson Consulting estimates						
that currently about 20-30% of institutions provide incentives to						
executives, however, they are more prevalent in private institutions						
than public institutions.	Summer	2018	Outside Assistance			
Review process and guidelines for chancellor and presidential searches and create a succession planning process across the system						
Review current process, outcomes and guidelines for chancellor						
and presidential searches and determine needed improvements in						
the process, if any. The guidelines should be updated to reflect	Novemb	er 9th Org and Comp - Review				
agreed upon changes.	January	25th Org and Comp - Finalize	Chancellor's Office			
Develop a succession planning process to help retain high						
performing incumbents who demonstrate top executive potential						
and help alleviate the future expected competition over scarce						
resources.	TBD		Outside Assistance			